



# Investor Presentation

FOURTH QUARTER 2024



# Financial Update

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# Full Year & 4Q 2024 Overview

- FFO per share of \$6.77 for the year and \$1.73 for the quarter
- Strong comparable POI growth excluding lease termination fees and prior period rents collected
  - 3.4% 2024 over 2023
  - 4.2% 4Q 2024 over 4Q 2023
- Record-breaking leasing in 2024:
  - Highest annual comparable leasing volume on record with 452 signed leases for 2.4 million square feet
    - 11% cash basis rollover, 22% straight-line rollover
  - Highest quarterly comparable leasing volume on record with 100 signed leases totaling 649,372 square feet in the fourth quarter
    - 10% cash basis rollover, 21% straight-line rollover
- Commercial portfolio is 94.1% occupied and 96.2% leased at year-end
  - Continued strong small shop leasing, ending the quarter at 93.6% leased, +290 bps y/y
- Expanded ~\$785 million of redevelopment and expansion pipeline delivering over the next few years with only ~\$230 million of remaining spend
- Acquired 2 assets in 2024 totaling 880,000 square feet on 129 acres for \$275 million
- 57<sup>th</sup> consecutive year of increased annual dividends, a REIT industry record
- 2025 FFO per share guidance (NAREIT-defined)
  - ~6% FFO per share growth at the mid-point, \$7.16 per share

# 2025 Guidance

	Guidance	Considerations
Earnings per diluted share	\$3.00 - \$3.12	
NAREIT FFO per diluted share	\$7.10 - \$7.22	FY 2025 - Items to consider which impact comparability: <ul style="list-style-type: none"> <li>• +\$0.14 - \$0.15 benefit from revenues earned through new market tax credit</li> <li>• -\$0.10 - \$0.11 FFO impact from Santana West largely due to the timing of ceasing of capitalized interest and rent starts</li> </ul> FY 2024 - Items to consider which impact comparability: <ul style="list-style-type: none"> <li>• +\$0.03 - \$0.04 COVID-era prior period rent collections (received in 2024, payments in 2025 expected to be de minimus)</li> <li>• -\$0.04 charge for executive departure</li> </ul>
<i>NAREIT FFO Growth over 2024</i>	<i>~4.9% - 6.6%</i>	

## Key Assumptions

	Assumptions	Considerations
Comparable POI growth	3% - 4%	+40 bps when excluding prior period rents and term fees
Acquisitions	\$124 million	Acquired Del Monte Shopping Center, a 674,000-square-foot, 47-acre, grocery-anchored lifestyle center in Monterey, California, for \$123.5 million on February 25, 2025. The acquisition is assumed in the current guidance range.
Lease term fees	\$4 - \$5 million	\$4.3 million in 2024
Incremental redevelopment / expansion POI	\$3 - 5 million	Includes the expected additional POI to be recognized in 2025 compared to the amount recognized in 2024 from all of the redevelopments listed on page 16 of our supplemental information document filed on Form 8-K on February 13, 2025 except those labeled as "stabilized". Does not include any additional POI from "Active Property Improvement Projects."
G&A expenses	\$45 - \$48 million	
Development / redevelopment capital	\$175 - \$225 million	Annual spend
Capitalized interest	\$12 - \$14 million	Reflects the ceasing of capitalized interest on Santana West
Tax credit transaction income, net	~\$13 million	One-time benefit
Total credit reserve	75 - 100 bps	~80 basis points in 2024
Disposed Properties - 2024 POI	\$5 Million	

See appendix for reconciliation.

# Strong Comparable POI Growth in 2025

Record leasing, continued occupancy gains and limited troubled retailer exposure fuel 2025 comparable growth.



<sup>1</sup> Includes JoAnn (2 locations), Container Store (4 locations – have all been assumed as of 2/13/2025), Big Lots (no locations) and Party City (1 location).

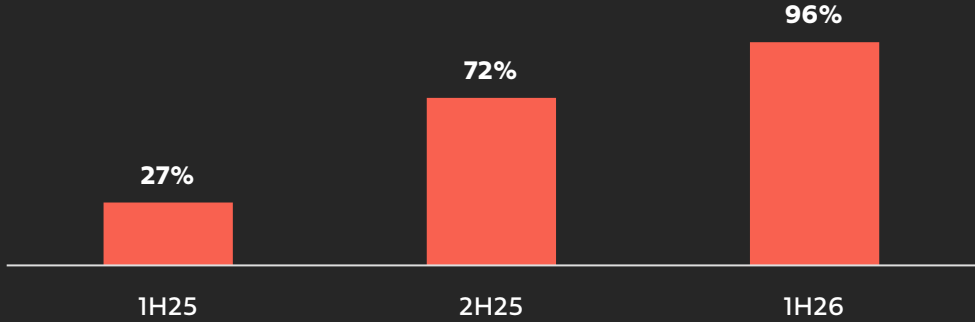
# SNO Pipeline & Rent Commencement Timing

Federal’s signed-not-occupied (SNO) pipeline represents about \$41 million of incremental total rent<sup>1</sup> and is made up of two components:

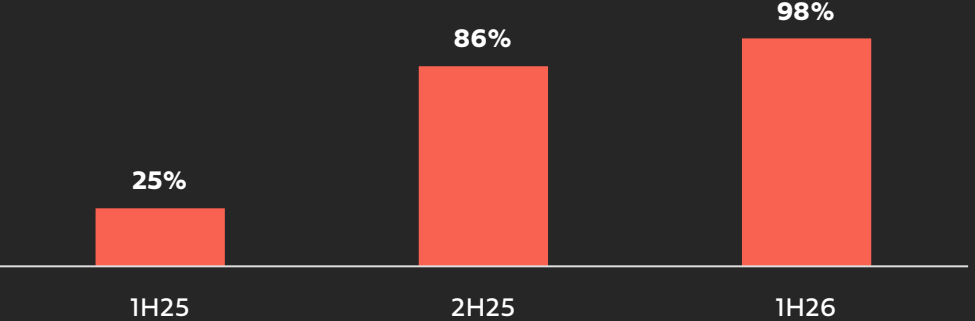
- Comparable SNO pipeline represents ~\$25M of incremental total rent, and
- Redevelopment SNO pipeline<sup>2</sup> represents ~\$16M of incremental total rent

<sup>1</sup> Total rent includes total annual contractual base rent in the first year of the lease plus an estimated \$10 per square foot for payment of common area maintenance costs and real estate taxes.  
<sup>2</sup> Redevelopment SNO covers leases that have been signed for square footage that has not yet been placed into service.  
<sup>3</sup> Percentage reflects portion of the total rent with a projected rent commencement date expected to occur within the specified time frame, as estimated as 12/31/2024. There can be no assurance that the rent commencement dates will occur as projected or at all.

### Comparable SNO Pipeline Total Rent Commencement Timing<sup>3</sup>

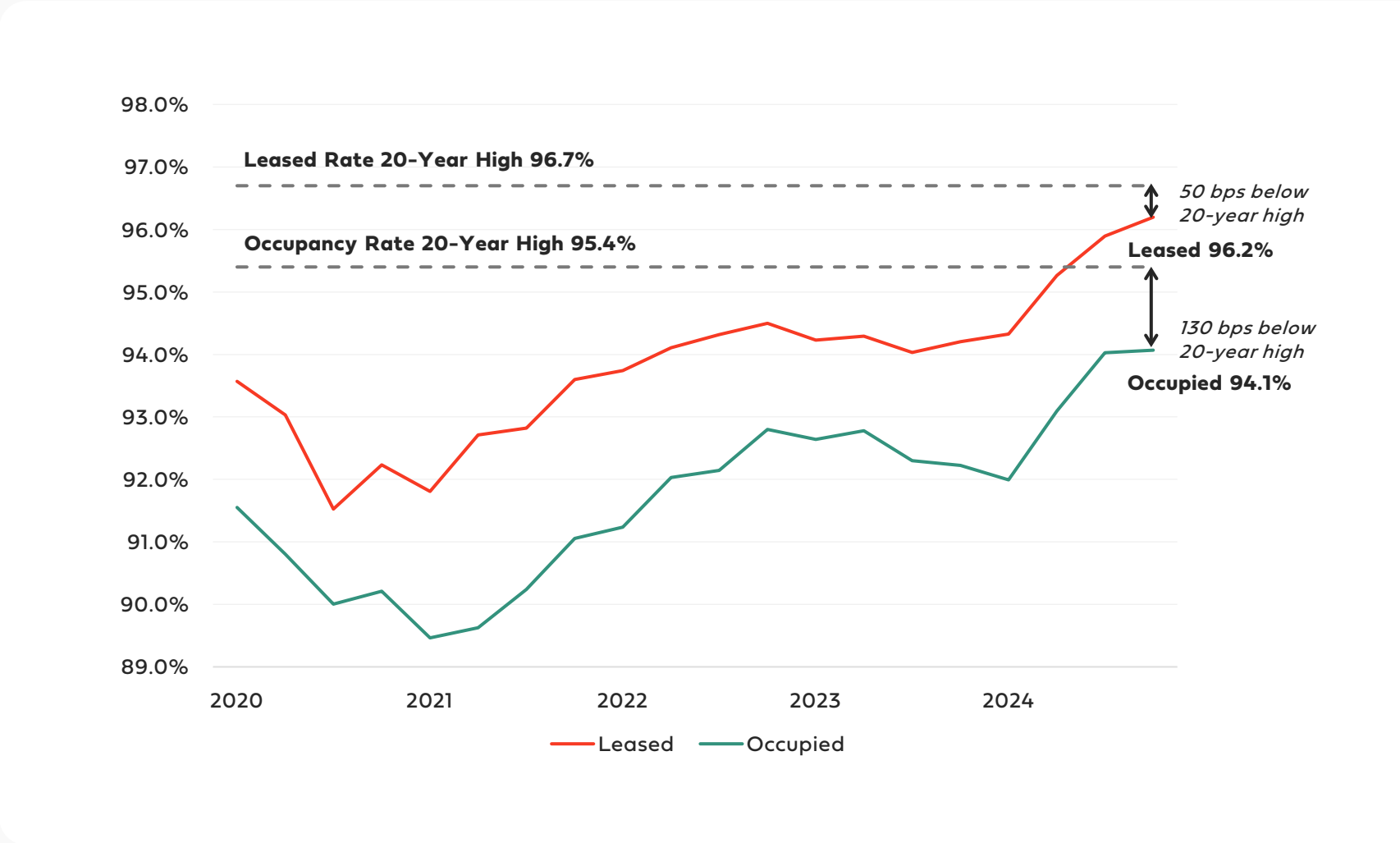


### Total SNO Pipeline Total Rent Commencement Timing<sup>3</sup>



# Continued Occupancy Gains with Additional Upside

- **Record comparable leasing in 2024**, with additional occupancy growth expected
- **Occupancy rate** expected trend toward **95% by year-end 2025**.
- **Targeting a 100-bps spread** between leased and occupied space over time, in line with historical pre-COVID averages
- **Projected 3–4% Comparable POI growth in 2025**, driven by continued occupancy gains, strong contractual rent bumps and solid rollover



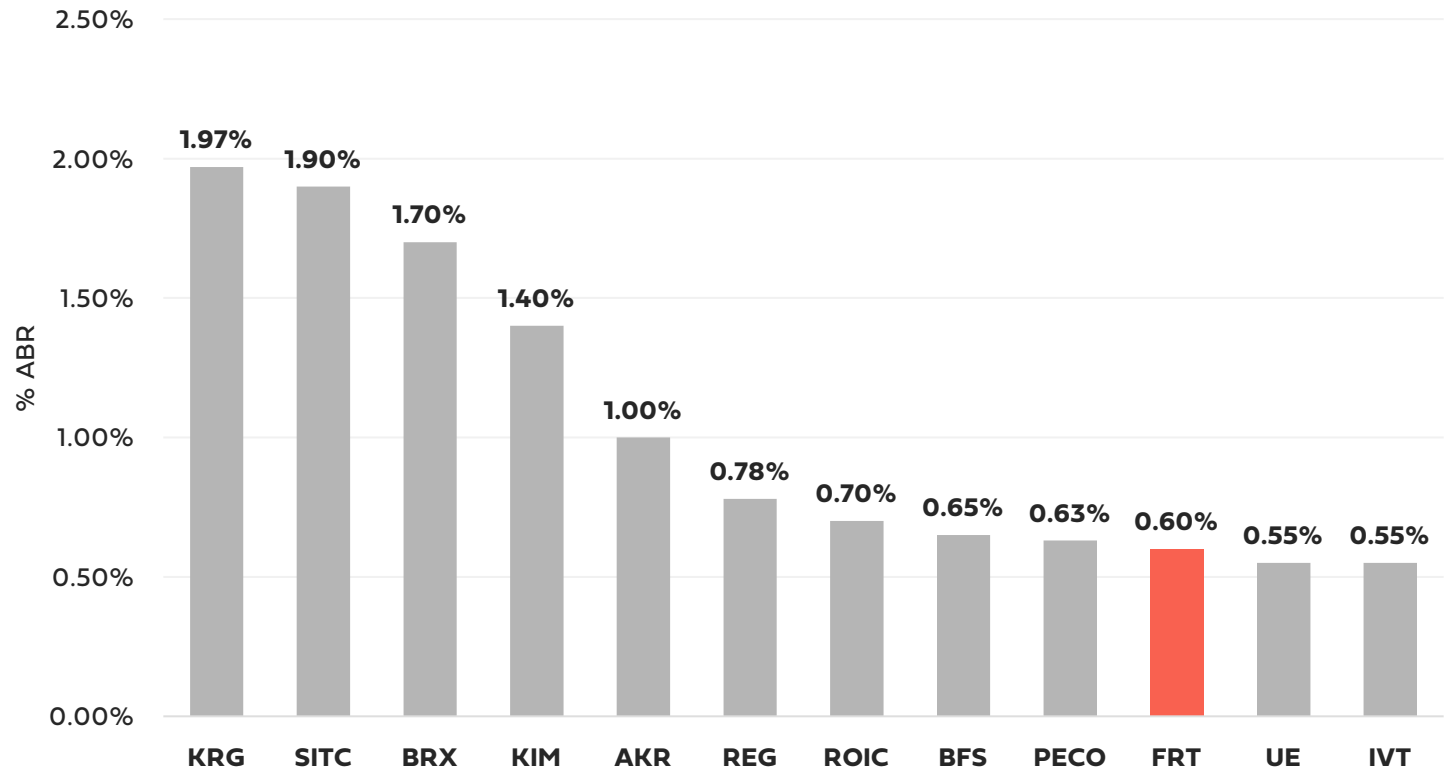
Note: 20-year high occupancy and leased rates as of 12/31/2024.

# Limited Troubled Retailer Exposure

Struggling retailers making headlines today have minimal impact on our portfolio.

- ~60 bps of ABR exposure to bankrupt tenants<sup>1</sup>
- 2025 guidance includes 75 – 100 basis points of credit reserve which is in line with historical averages
  - ~80 basis points in 2024
- Limited watch list at this point in the year

Exposure to Retailer Tenants in Bankruptcy (% of ABR)<sup>1</sup>



<sup>1</sup> Source: Keybank Capital Markets 1/20/25, Graph reflective of exposure to Party City (1 location), JoAnn (2 locations), Container Store (4 locations) and Big Lots (0 locations) – FRT exposure in parentheses. FRT's 4 Container Store locations have been assumed as of January 2025.

# Select Redevelopment and Expansions Underway

→ Redevelopment and expansion pipeline expected to be driver of future growth

→ Anticipate additional projects being added to the redevelopment and expansion pipeline



**Santana West | San Jose, CA**  
 Mixed Use Expansion  
 Projected Cost: \$325-\$335 million  
 Project ROI: 5%-6%  
 82% committed<sup>1</sup>



**915 Meeting Street | North Bethesda, MD**  
 Mixed Use Expansion  
 Projected Cost: \$180 - \$190 million  
 Project ROI: 6%  
 91% committed<sup>1</sup>



**Bala Cynwyd on City Ave | Bala Cynwyd, PA**  
 Residential Over Retail Redevelopment  
 Projected Cost: \$90 - \$95 million  
 Project ROI: 7%



**Huntington | Huntington, NY**  
 Shopping Center Redevelopment  
 Projected Cost: \$80-\$85 million  
 Project ROI: 8%  
 90%-95% Projected POI Delivered 2025



**301 Washington Street | Hoboken, NJ**  
 Residential Over Retail Redevelopment  
 Projected Cost: \$45 - \$48 million  
 Project ROI: 6% - 7%



**Andorra | Philadelphia, PA**  
 Shopping Center Redevelopment  
 Projected Cost: \$32 million  
 Project ROI: 7% - 8%

<sup>1</sup> Committed means percentage of total square footage covered by signed easements and heavily negotiated letters of intent.

# Acquisitions

~\$400 MILLION OF TOTAL INVESTMENT 2024 – 2025 YTD

- Acquired two assets in 2024 for a total investment of \$275 million in 2024 with strong initial yields (low 7s going-in cap rates)
- Acquired one asset year-to-date for a total investment of \$124 million
- We do not include acquisitions / dispositions in our guidance unless previously disclosed
- Expected source of additional future growth

2024



**VIRGINIA GATEWAY | Gainesville, VA**  
664,000 Square Feet  
\$215 Million Purchase Price  
May 2024



**PINOLE VISTA CROSSING | Pinole, CA**  
216,000 Square Feet  
\$60 Million Purchase Price  
July 2024

2025



**DEL MONTE SHOPPING CENTER | Monterey, CA**  
674,000 Square Feet  
\$124 Million Purchase Price  
February 2025

# Financial Considerations as We Look Beyond 2025

## Growth Drivers



### Comparable POI Growth

- 2025E Comparable POI: Growth: 3 – 4%  
POI: \$790 – \$798M<sup>1</sup>



### Incremental Net Contributions from Redevelopment and Expansion Pipeline

- ~\$15 million of incremental POI net of capitalized interest expected to come online largely in 2026<sup>2</sup>



### Future Acquisitions

- Expected source of additional future growth
- Acquisitions (and dispositions) are not including in guidance unless previously disclosed

## Additional Considerations



### Headwinds / Tailwinds

- ~\$13 million of one-time tax credit transaction income net benefit in 2025 (\$0.15)
- 2026 maturities refinance \$429M at 1.67%
- Impact of other redev, capital costs, etc.

<sup>1</sup>Based upon 2024 Comparable POI per page 12 in our supplemental disclosure filed on Form 8-k on 2/13/25.

<sup>2</sup>Net incremental POI over 2025 for Santana West, 915 Meeting Street and Huntington inclusive of interest costs expected to be capitalized in 1H25.



# Del Monte Shopping Center Acquisition

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# Del Monte Shopping Center

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- 674,000 SF regional retail hub spanning 47 acres
- Market-dominant retail destination on the Monterey Peninsula
- 83% leased with significant lease-up potential
- Anchored by Whole Foods and features high-performing retailers such as Apple, Sephora, Lululemon, Pottery Barn, and Anthropologie
- Serves a trade area of over 225,000 residents and is the region's most visited retail center within a 15-mile radius<sup>1</sup>
- Ranked in the top 5% of U.S. shopping centers for annual visits<sup>1</sup>



<sup>1</sup> Source: Placer.ai

# Unique-to-Market Tenancy

- **Aspirational Tenant Lineup:** High-performing anchors alongside sought-after, experience-driven brands
- **Occupancy Upside:** At 83% leased, opportunity to attract complementary, top-tier retailers through Federal's deep relationships
- **Proven Demand:** Strong recent leasing to today's relevant brands

"Federal Realty has an elite reputation among retailers and intermediaries like us, particularly when it comes to delivering an exceptional retail experience that appeals to the more affluent customer in search of elevated brands and offerings. Their acquisition of Del Monte in Monterey will undoubtedly pique the interest of restaurants and retailers that wouldn't have been as enthusiastic before."—

Naveen Jaggi  
President, Retail Advisory Services, JLL

DAILY NEEDS

WHOLE FOODS MARKET

The UPS Store  RITE AID 

petco  BMO 

TECH & ELECTRONICS

APPLE

T-Mobile

AT&T

verizon

HOME FURNISHINGS

WILLIAMS SONOMA  CALIFORNIA **LOVESAC**  
Designed for Life Furniture Co.

POTTERY BARN

sleep  number. **RONBOW**  
Cabinetry Made Personal™

BANANA REPUBLIC

FOOD & BEVERAGE



 CHIPOTLE

STARBUCKS

POKÉ HOUSE 

LALLA *griller* 

 california pizza kitchen  ISLANDS  
fine burgers & drinks

SUBWAY

HEALTH & BEAUTY

LUSH



SEPHORA

THE JOINT chiropractic

Bath & Body Works

APPAREL

 lululemon **PANDORA**

ANTHROPOLOGIE **chico's**

**H&M** J.Jill **GAP** 

BANANA REPUBLIC

VICTORIA'S SECRET  Columbia

**Foot Locker** **VANS**

# Location Overview

## Prime Highway 1 Location with Regional Draw

- **Gateway to Monterey Peninsula:** 1,800 feet of Highway 1 frontage; visibility to 65,000+ vehicles/day
- **Affluent Trade Area:** \$136K avg. household income (5-mile radius)
- **Affluent leisure destination:** Near Pebble Beach, Cannery Row, and Monterey Bay Aquarium (4.6M+ annual visitors)
- **High-Barrier Market:** 47-acre site with no new retail deliveries in 5 years



# Federal Realty Overview

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# Federal Realty Investment Trust

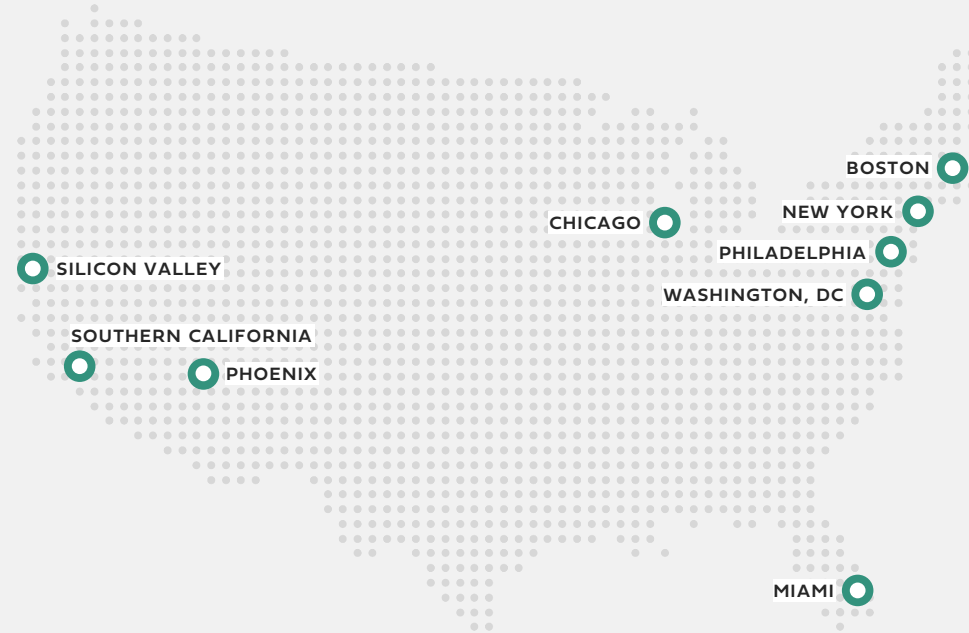
- Fully integrated US retail real estate-based company focused on risk-adjusted capital allocation
- Own, manage and re/develop mixed-use properties and high-quality open air shopping centers in first-ring suburban locations
- 102 properties include
  - ~3,500 commercial tenants
  - ~27 million square feet
  - ~3,100 residential units
- Strong balance sheet with BBB+/Baa1 stable ratings<sup>1</sup>
- Included in the S&P 500

Note: As of 12/31/24 unless otherwise indicated.

<sup>1</sup> The complete ratings reports can be accessed at [www.federalrealty.com](http://www.federalrealty.com)

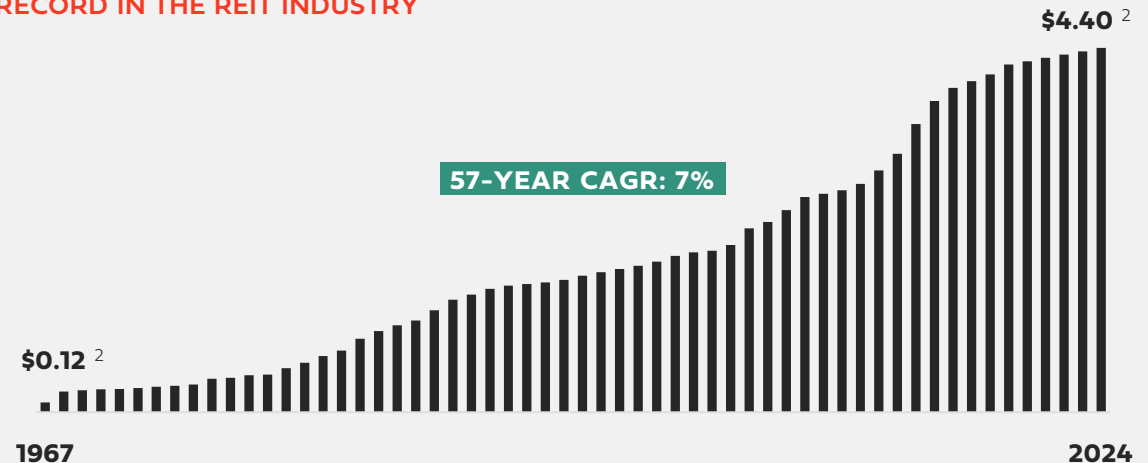
<sup>2</sup> 4Q annualized dividend per share

## Strategically selected metro markets



## 57 consecutive years of increased annual dividends

THE LONGEST RECORD IN THE REIT INDUSTRY

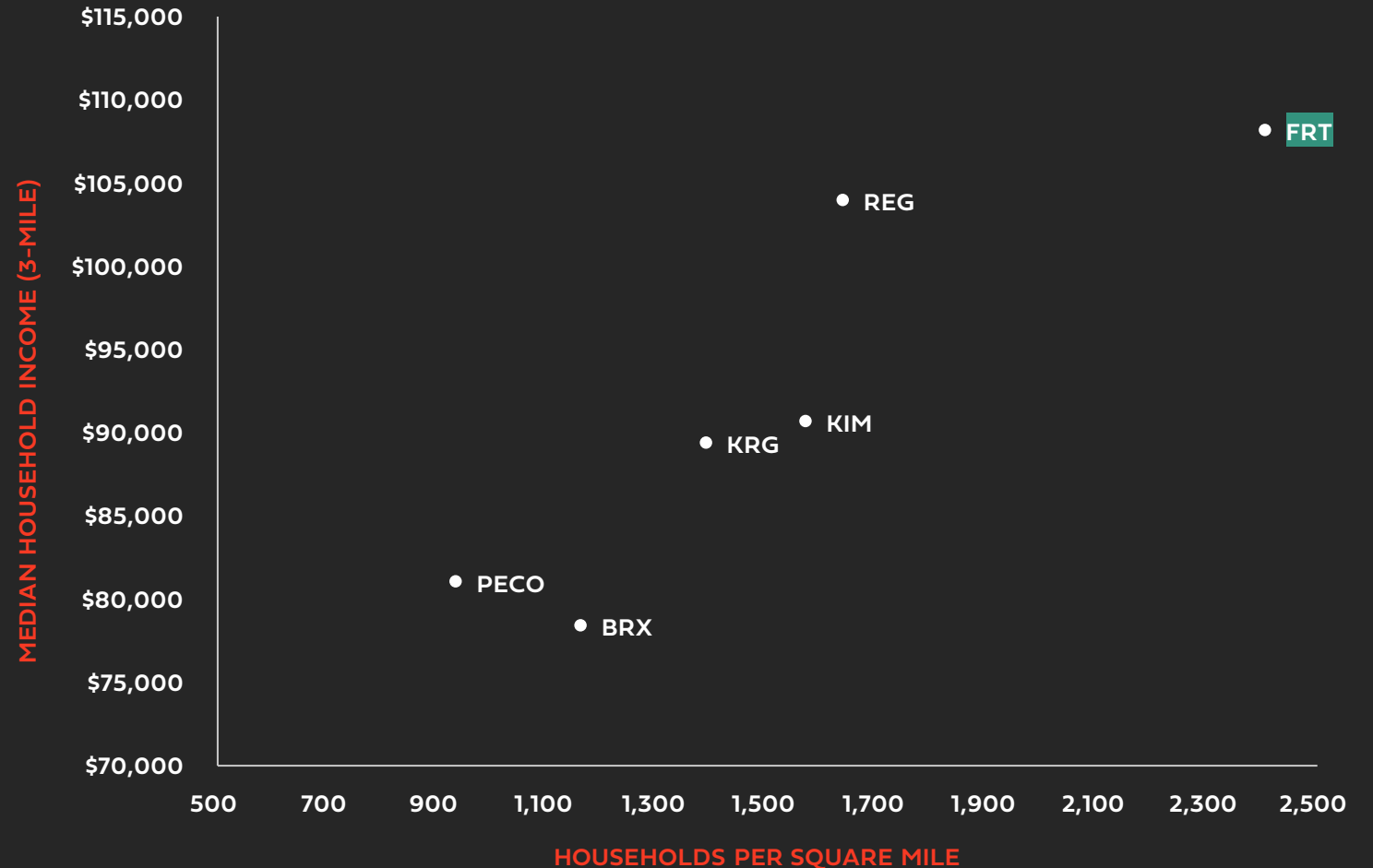


# Best-in-Class Demographics

- In a landscape marked by cautious consumer spending, FRT's targeted investment in high-income markets not only differentiates us but also anchors our portfolio with unparalleled stability and potential.
- Our strategic emphasis, highlighted by an average **aggregate income of \$10.7 billion** within a three-mile radius,<sup>(1)</sup> ensures resilience and growth amid economic shifts.

(1) ESRI as of August 2024. Defined as average household income multiplied by number of households. 3-mile radius.

## Income matters in an inflationary environment

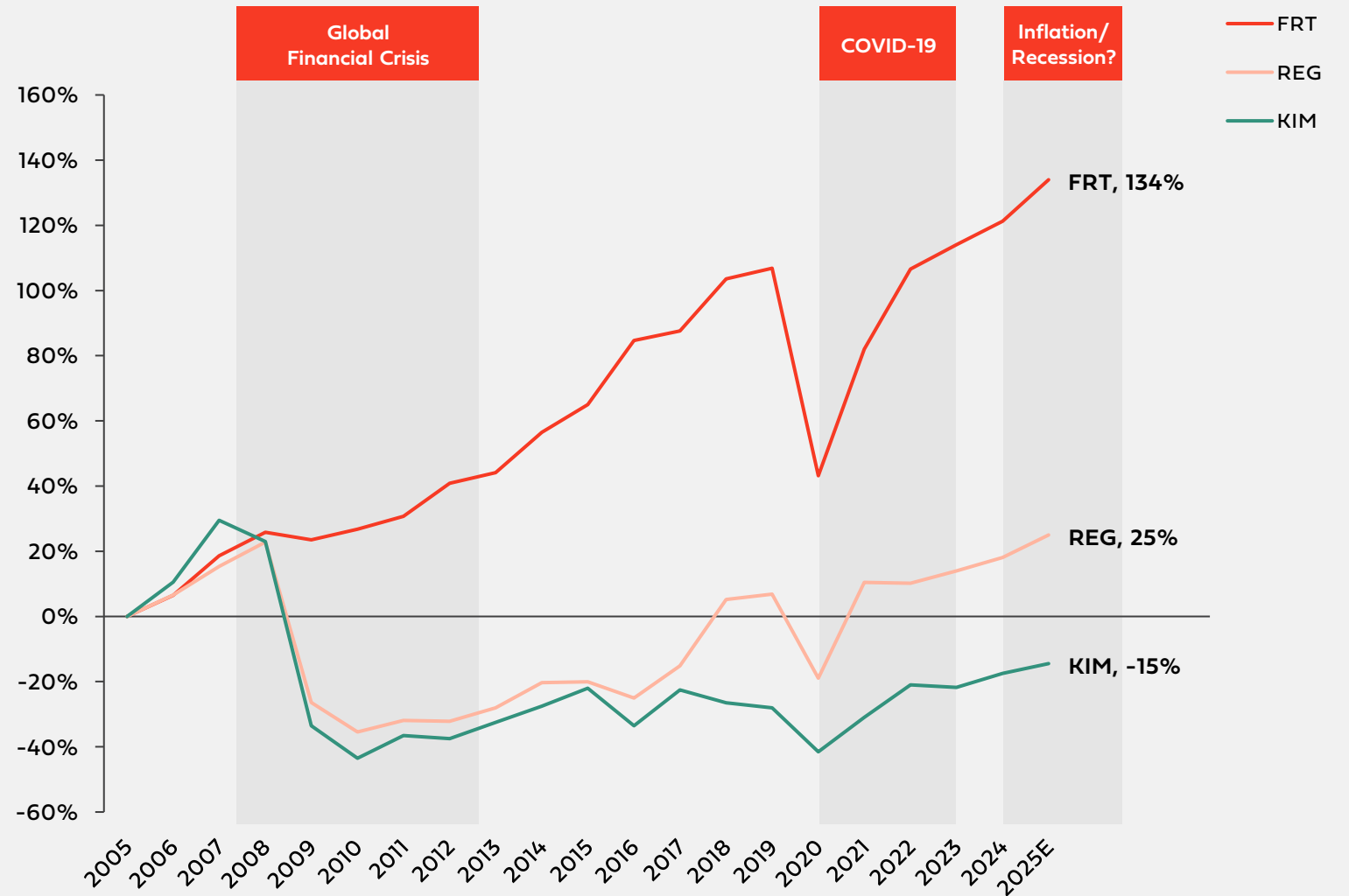


Source: BofA Global Research 5/12/23

# Cycle-Tested Business Plan

- Business plan and balance sheet built to manage through various economic cycles
- History of managing through and outperforming during difficult times
- Demonstrated consistency, stability and conservatism over the years

Cumulative change in Nareit FFO per share since 2005 vs. large-cap, national peers



Source: Company Filings, 2025 assumes mid-point of company provided guidance.  
 Note: Past performance not indicative of future performance. FRT 2019 excludes \$11.9 million accounting related charge for the buyout of the Kmart lease at Assembly Row Marketplace. BRX excluded due to insufficient data given IPO in 2013.

# Cycle-Tested Business Plan (cont.)

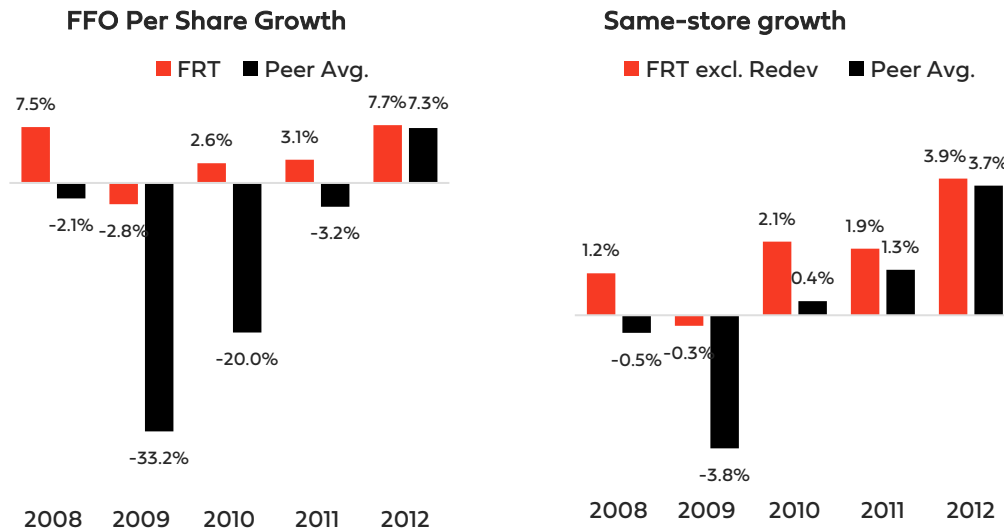
## TRACK RECORD MATTERS

### Global Financial Crisis (2008 – 2012)

We believe our outperformance in the Global Financial Crisis was driven by:

- Our sector-leading demographics → consumers in our markets were better able to absorb the recession's impact
- The quality of our tenancy
- The quality of our assets
- The strength of our balance sheet

During the Global Financial Crisis, we outperformed our peers in FFO per share growth, same-store growth, and leased rate, among various other metrics



### COVID-19 Pandemic

- Disproportionally affected by COVID-19 due to stricter and longer government shutdowns and mandates in our markets
- Resilient higher-demographic markets have led to a strong bounce back

### Inflationary Environment with Potential Recession

- Inflation and recession risks expected to impact retail differently than COVID-19 pandemic
- Higher income demographic markets with higher income customers should be less impacted
- Stronger demographics around our properties should support better performance through inflation and recession

Source: SEC filings.  
 Note: Peers include REG, KIM (US Shopping Centers), WRI (acquired by KIM), EQY (Acquired by REG), SITE (formerly DDR).

# Investment Highlights



Open-air properties located in drivable close-in suburbs of 9 major metropolitan markets, with high barriers to entry.



Diverse income stream by market, region, use, format, tenant & tenant category with contractual near-term upside.



De-risked expansion pipeline of new product at established places in markets with significant demand drivers and job growth.

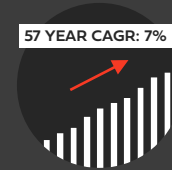


S&P  
**BBB+**

MOODY'S  
**Baa1**

Strong balance sheet with ample liquidity and a visible path to pre-pandemic leverage metrics.

57 YEAR CAGR: 7%



Tenured management team with dividend & growth track-record throughout various real estate and economic cycles.



ESG-minded company with a strong commitment to our tenants, communities, employees and stakeholders.

# 1<sup>st</sup> Ring Suburbs of 9 Strategic High-Barrier Markets

## PORTFOLIO OVERVIEW

- 102 open-air properties located primarily in 1<sup>st</sup> ring suburbs of 9 major high-barrier markets
  - Drivable markets with public transit access
- 102 properties include:
  - ~3,500 commercial tenants
  - ~27 million commercial square feet on 2,100+ acres of land
  - ~3,100 residential units
- Best in class locations<sup>(1)</sup>
  - \$161,000 avg household income
  - 173,000 avg population
  - \$10+ billion of average aggregate income<sup>(2)</sup>
  - Highest barriers to entry



Note: Includes consolidated properties. As of 12/31/24 unless otherwise indicated.  
(1) Source: ESRI as of August 2024. Calculated on a weighted-average basis. 3-mile radius.  
(2) Defined as average household income multiplied by number of households. 3-mile radius.  
(3) Physical structures that can be readily modified to highest and best use.  
(4) Landlord retains significant control over the properties with minimal tenant protection. The better the real estate, the more leverage the landlord has.

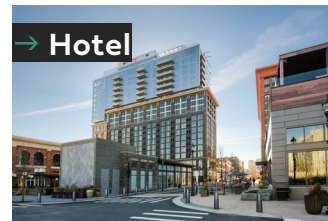
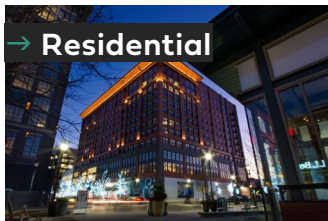
# Diversified Income Stream

## By Market

PERCENT OF 2025E POI<sup>1,2</sup>

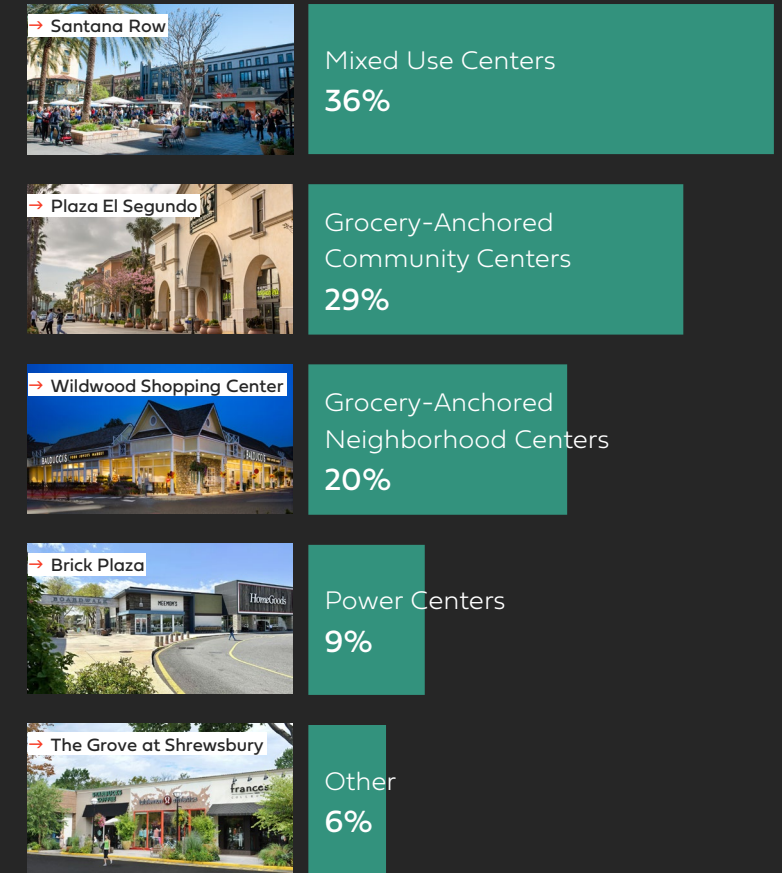


## By Use



## By Format

PERCENT OF 2025E POI<sup>1</sup>



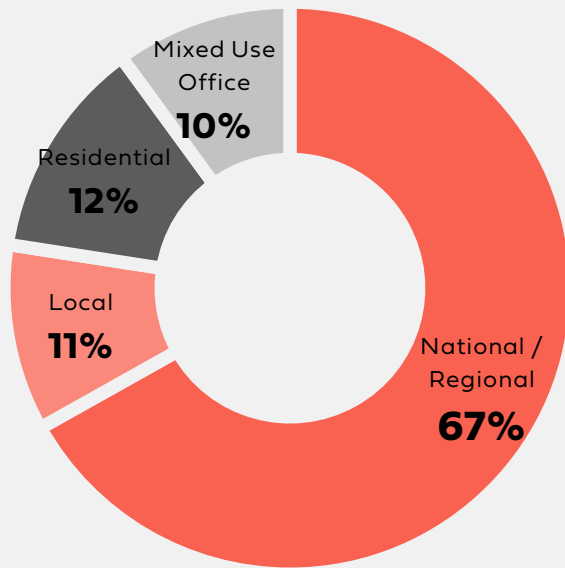
**~80% of our centers have a grocery component<sup>3</sup>**

Note: Property Operating Income (POI) defined as rental income and mortgage interest income, less rental expenses and real estate taxes. Only includes consolidated properties.  
<sup>1</sup> Estimated based on budget as of 12/31/24. Final POI may differ from current estimate.  
<sup>2</sup> 4% of POI from additional properties located outside these markets. Percentages may not sum to 100% due to rounding.  
<sup>3</sup> Based on GLA. Includes grocers where the lease is signed, and tenant is currently in the process of building out its space or where the property is shadow anchored by a grocer as indicated on our Real Estate Status Report. Grocers in properties in all categories except "Other".

# Diversified Revenue Stream

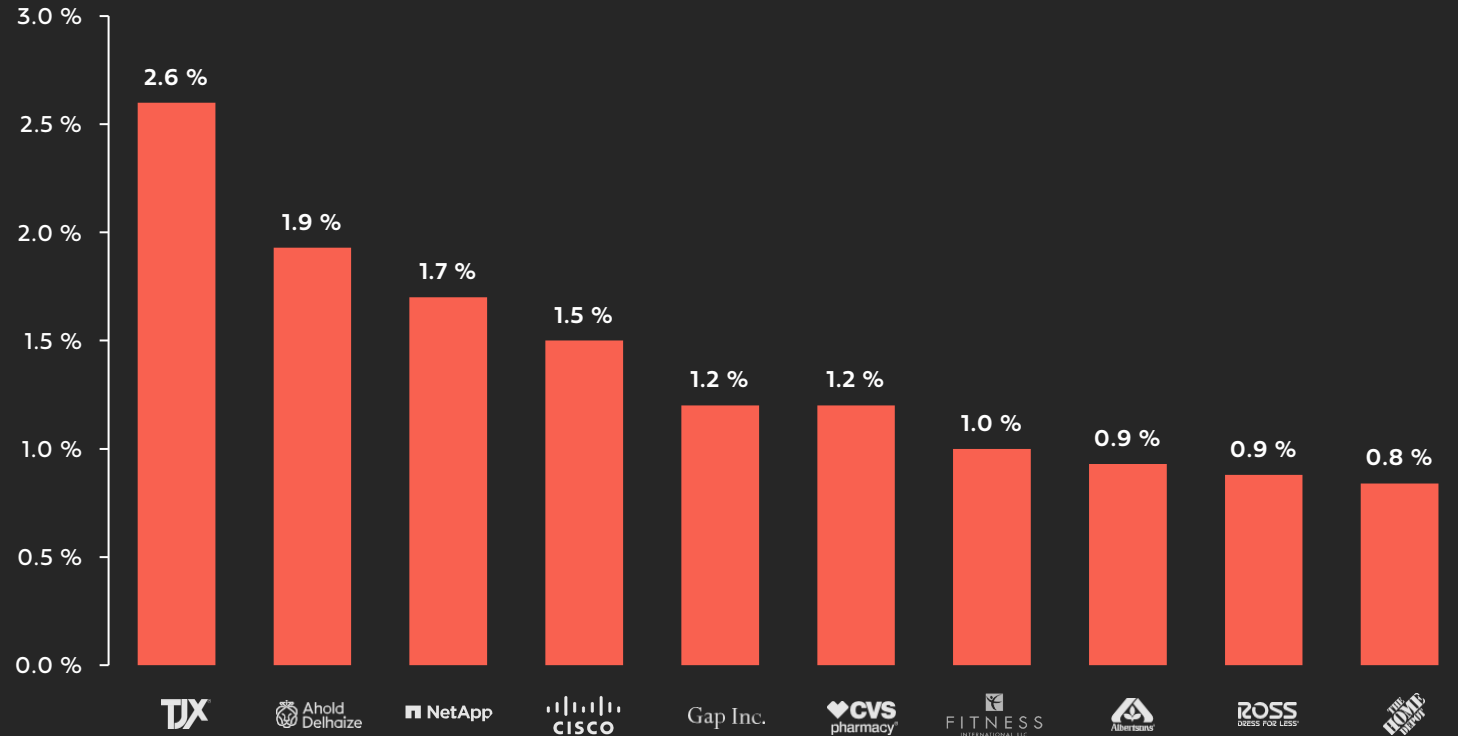
## Portfolio Composition by ABR<sup>1</sup>

- 77% Retail
- 12% Residential, less on a POI basis
- 10% Mixed-Use Office, less on a POI basis



Note: As of 12/31/24. Percentages may not sum to 100% due to rounding.  
<sup>1</sup>Reflects aggregate, annualized in-place contractual (defined as rents billed on a cash basis without taking the impact of rent abatements into account) minimum rent for all occupied spaces and occupied residential units as of 12/31/24. Excludes redevelopment square footage not yet placed in service. – (“ABR”). Reflects consolidated properties.  
<sup>2</sup>Represents consolidated properties.

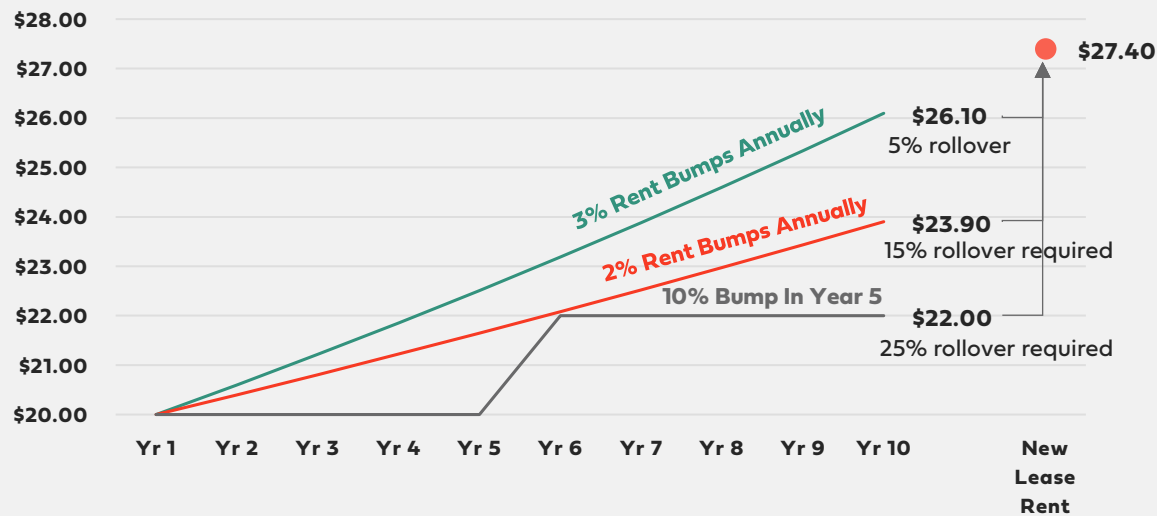
## Top 10 Tenants by ABR<sup>2</sup>



<b>S&amp;P</b>	A	BBB+	BBB+	AA-	BB	BBB	B	BB+	BBB+	A
<b>Moody's</b>	A2	Baa1	Baa2	A1	Ba3	Baa2	B2	Ba1	A2	A2

# Contractual Rent Bumps Matter

	Initial Rent	Rent Bump(s)	Term	Square Feet	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Rollover Required	New Lease Rent	Total Rent over Term
<b>Lease A</b> 3% Rent Bumps Annually	\$20.00	3% annually	10 years	10,000	\$20.00	\$20.60	\$21.22	\$21.85	\$22.51	\$23.19	\$23.88	\$24.60	\$25.34	\$26.10	5%	\$27.40	\$ 2,292,776
<b>Lease B</b> 2% Rent Bumps Annually	\$20.00	2% annually	10 years	10,000	\$20.00	\$20.40	\$20.81	\$21.22	\$21.65	\$22.08	\$22.52	\$22.97	\$23.43	\$23.90	~15%	\$27.40	\$ 2,189,944 ~5% less than Lease A
<b>Lease C</b> 10% Rent Bump in Year 5	\$20.00	10% in Year 6	10 years	10,000	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$22.00	\$22.00	\$22.00	\$22.00	\$22.00	~25%	\$27.40	\$ 2,100,000 ~9% less than Lease A



- At the end of the 10-year lease term, **Lease A** rolls over at a rate of **5%**
- To achieve the same new lease rent as **Lease A**, **Lease B** would have to roll over at **~15%** and **Lease C** at **~25%**
- Additionally, **Lease A** collected **~5%** more rent over the life of the lease than **Lease B** and **~9%** more than **Lease C**

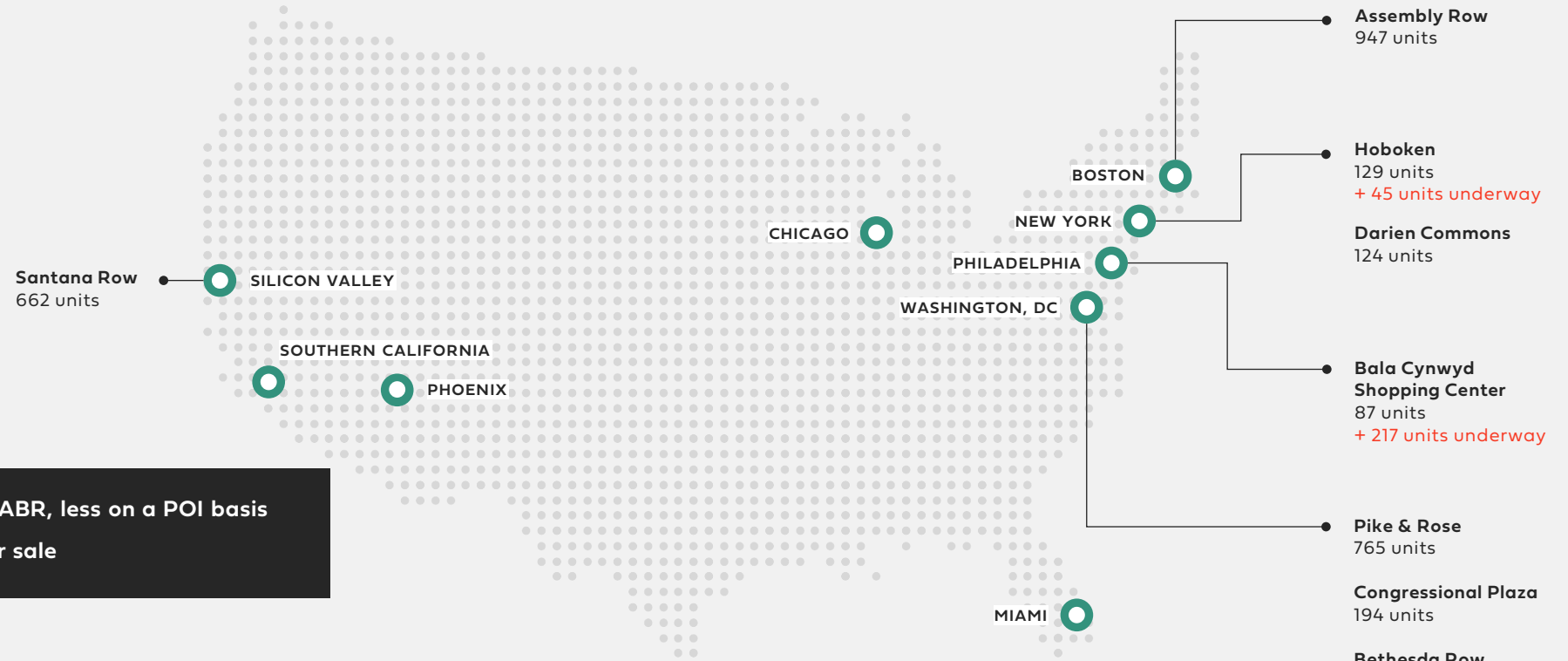
# Residential Portfolio

MAXIMIZING REAL ESTATE VALUE

## Overall Portfolio as of 4Q24\*

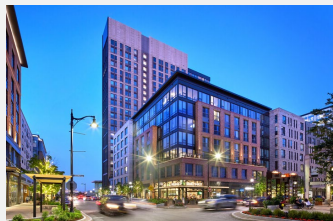
Total Units	3,104
Leased	95.2%

*\*all units considered comparable as of 12/31/24*

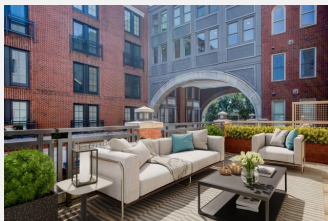


- Residential units represent 12% of total ABR, less on a POI basis
- Potential source of capital through JV or sale

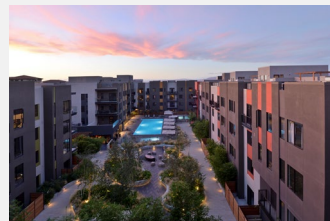
Miscela at Assembly Row



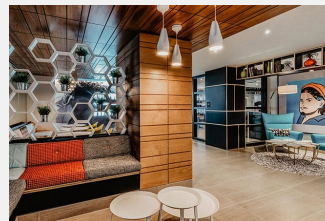
Upstairs at Bethesda Row



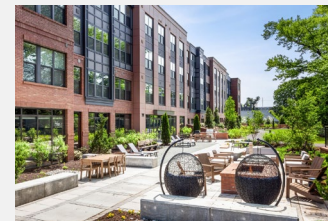
Misora at Santana Row



The Henri at Pike & Rose



Delwyn at Bala Cynwyd



As of 12/31/24  
Note: 16 additional units at Wynnewood and Linden Square.

# Mixed-Use Office Portfolio

## MAXIMIZING REAL ESTATE VALUE

- 1.8 million SF of amenitized Class A office space in our mixed-use portfolio
  - Representative of 10% of total ABR, less on a POI basis
- Ability to realize additional value through office and residential after creating the right retail street
- Highly desirable amenitized environment for today's office worker critical for attracting top talent for employers
- Potential future source of capital through JV or sale
- 1.2 million SF of new leases signed since 3Q 2020<sup>(1)</sup>

<sup>1</sup> Includes 218k square feet of mixed-use office space leased but not yet placed into service.

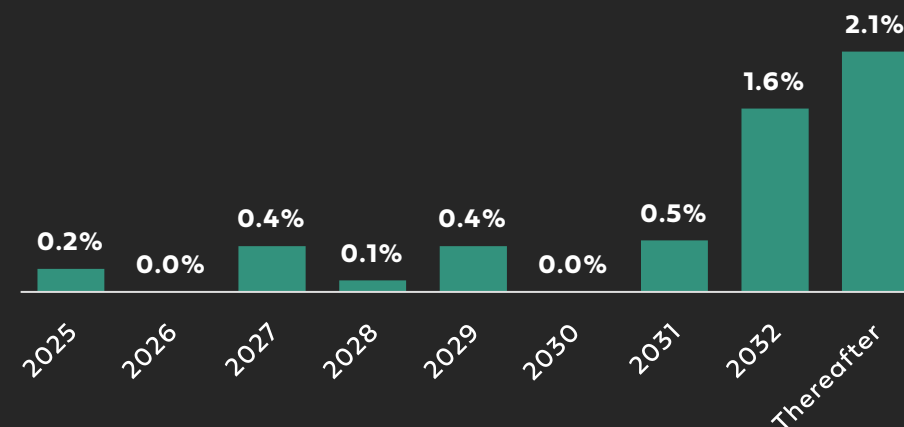
<sup>2</sup> Weighted by ABR

## Existing Portfolio

Total SF	1.8 million SF
% of Total ABR	10%
Leased (as of 12/31/24)	97%
WAVG Lease Term <sup>2</sup>	8 years

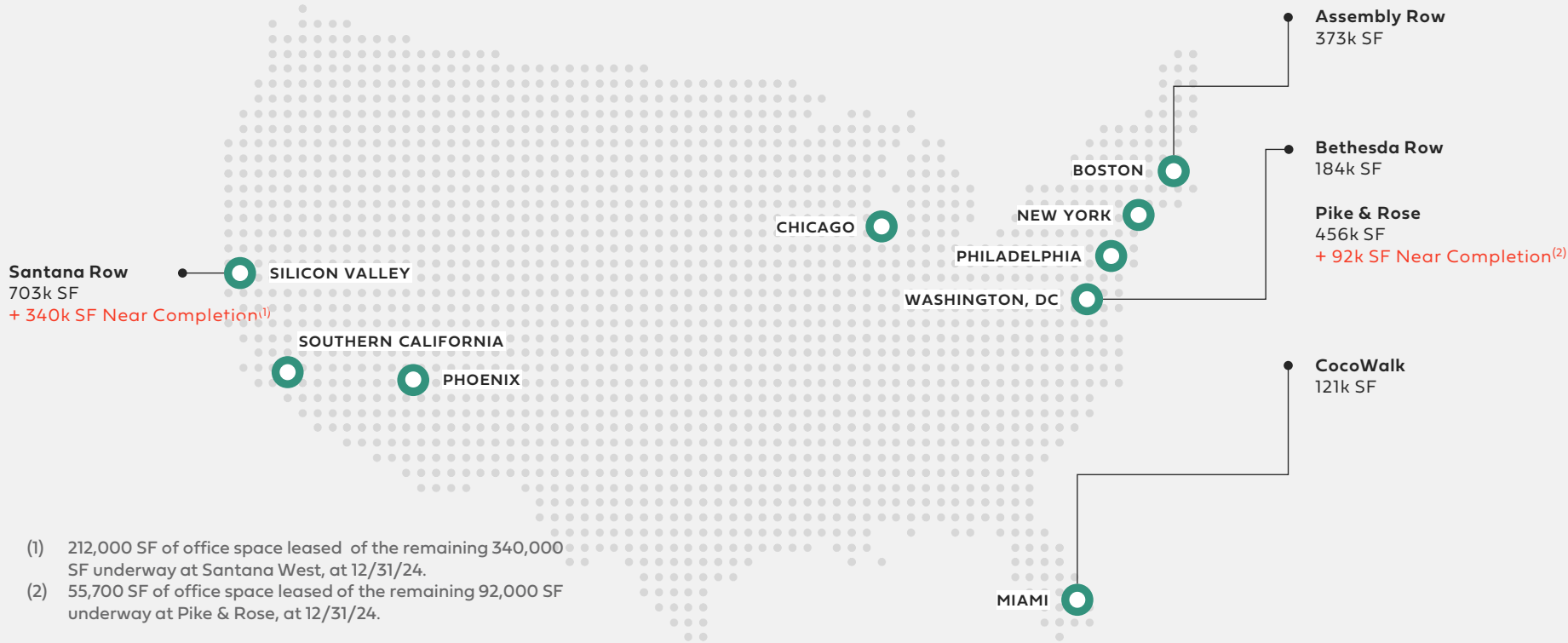
## Office Lease Expirations

### % OF TOTAL COMMERCIAL SF EXPIRING

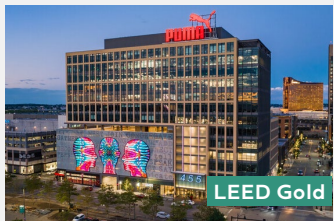


# Mixed-Use Office Portfolio

MAXIMIZING REAL ESTATE VALUE



455 Grand Union Blvd  
at Assembly Row



700 Santana Row



909 Rose at Pike & Rose



915 Meeting St at Pike & Rose



One CocoWalk



## Leading Office Roster



# In-Process Mixed-Use Expansion Pipeline

~\$515 MILLION OF MIXED-USED EXPANSION PROJECTS IN PROCESS

- Projects located in the 1<sup>st</sup> ring suburbs of major metro markets with significant demand drivers
  - Near job centers with continued growth
  - Established places
  - Amenitized environments
- Delivering desirable new product featuring:
  - State of the art building systems including contactless and touchless entry
  - New HVAC / air quality systems
  - Outdoor spaces
  - Convenient parking
  - Amenitized walkable environment
- ~\$80 million of spend remaining on current phases over the next few years<sup>(1)</sup>



**915 Meeting Street  
Pike & Rose Phase 4**



**ONE SANTANA WEST**

<b>Project Description</b>	266k SF office, 10k SF retail	369k SF office
<b>Location</b>	North Bethesda, MD Washington D.C.	San Jose, CA Silicon Valley
<b>Demand Drivers</b>	<ul style="list-style-type: none"> <li>▪ Hospitality / Lodging</li> <li>▪ Healthcare</li> <li>▪ Biosciences</li> <li>▪ Medical technology</li> </ul>	<ul style="list-style-type: none"> <li>▪ Global center of technology</li> <li>▪ Data analytics / AI</li> <li>▪ Social media</li> <li>▪ Cloud computing</li> </ul>
<b>Cost Remaining Spend<sup>1</sup></b>	\$180 - \$190 million ~\$17 million remaining spend	\$325 - \$335 million ~\$64 million remaining spend
<b>Projected ROI</b>	6%	5% - 6%
<b>Update</b>	<ul style="list-style-type: none"> <li>▪ ~91% committed including Choice Hotels &amp; Sodexo<sup>2</sup></li> <li>▪ LEED Gold Certification achieved</li> </ul>	<ul style="list-style-type: none"> <li>▪ ~82% committed including anchor tenant PWC<sup>2</sup></li> <li>▪ LEED Gold Certification achieved</li> </ul>

(1) Assumes mid-point of expected total cost less costs to date.

(2) As of 2/24/25.

# In-Process Strategic Redevelopment Pipeline

~\$270 MILLION OF PROJECTS IN PROCESS

- Integrated team focused on real estate expansion and redevelopment projects
- Successful track record of completing complex redevelopment projects
- 7 total redevelopment projects underway in 2025, stabilizing over the next few years
- ~\$147 million of remaining redevelopment spend over the next few years

## SELECT PROJECTS



**ANDORRA | Philadelphia, PA**  
74,000 SF of redesigned retail  
Projected Cost: \$32 million  
Projected Incremental ROI: 7 - 8%  
\$30 million remaining spend



**HUNTINGTON | Huntington, NY**  
102,000 SF of redesigned retail  
Projected Cost: \$80 - \$85 million  
Projected ROI: 8%  
\$5.5 million remaining spend

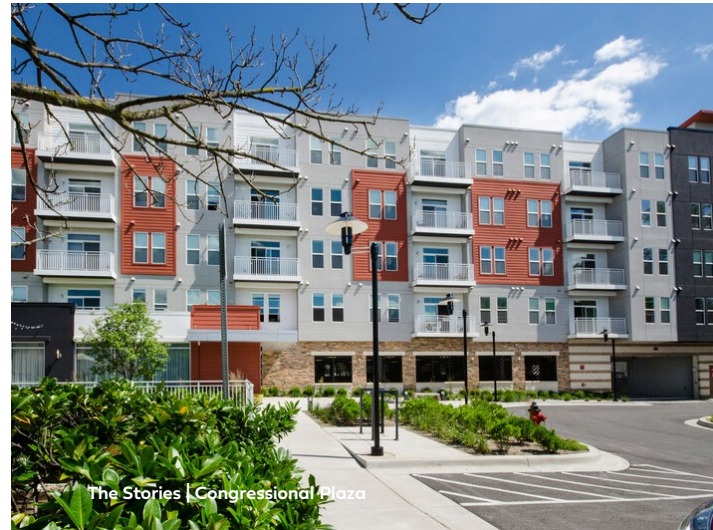


**BALA CYNWYD | Bala Cynwyd, PA**  
217 apartments, 16,000 SF retail + parking structure  
Projected Cost: \$90 - \$95 million  
Projected ROI: 7%  
\$80 million remaining spend

# Entitlements

## PIPELINE OF ADDITIONAL DENSIFICATION OPPORTUNITIES

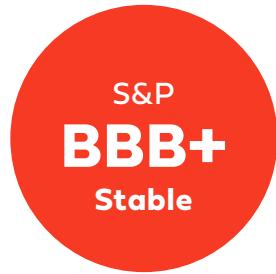
- ~1 million SF and 300+ residential units shovel ready (i.e. entitled and designed) expansions
  - Pike & Rose, Assembly Row and Santana Row
- ~3,700 residential units with design and entitlements in-process
  - Predominantly located on underutilized land at our shopping centers
- ~7 million SF and 1,000+ residential units of additional vested entitlements
  - Primarily in our mixed-use portfolio
- ~7 million SF (commercial + residential) of active major re-zonings in-process



Note: Entitlement information covers entirety of properties. There are no guarantees that we will be successful in obtaining any of the rezonings or entitlements that we are currently pursuing, that final entitlements actually obtained will be in the amounts reflected above or that we will utilize all or any of the entitlements that are currently vested or ultimately obtained.

# Balance Sheet Snapshot

## Credit Ratings



The complete ratings report can be accessed at [www.federalrealty.com](http://www.federalrealty.com).

## Ample Liquidity & Financial Flexibility

- **\$1.4+ billion** of total liquidity in cash, credit facility and forward equity
  - \$1.25 billion revolving credit facility largely undrawn
- Financial flexibility continues to grow via
  - Opportunistic equity issuance through ATM program to fund accretive acquisitions
  - Targeted asset sales
  - Growing free cash flow
- Demonstrated access to diverse and innovative capital sources
  - \$485 million of 3.25% Exchangeable Senior Notes due January 2029 issued in January 2024
  - \$200 million mortgage loan secured by Bethesda Row in December 2023
  - \$350 million 5-year green bond in April 2023
- No material debt maturities until 2026

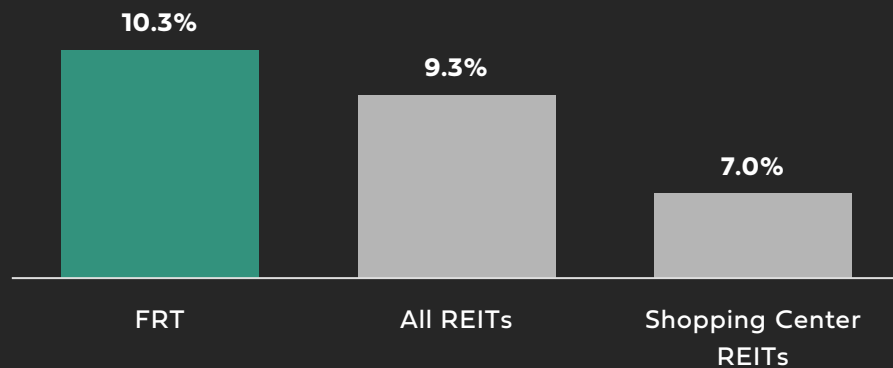
## 4Q24 Balance Sheet Update

- 5.5x annualized consolidated net debt to EBITDA
- 3.8x fixed coverage ratio
  - Expect this ratio to continue to trend toward 4x, our target ratio, over the course of 2025
- 87% of total debt is fixed rate
- No material debt maturities until 2026

# Cycle-Tested Management Team

- Average 20+ years at Federal Realty and 25+ years of real estate experience, including managing through difficult real estate and economic cycles.
- Lean and nimble corporate structure enables management to be closer to the real estate and the real estate decisions which can affect properties for decades.
- Proven ability to make smart, risk-adjusted capital allocation decisions throughout investment cycles

## Total Annual Return since 2003<sup>1,2</sup>



<sup>1</sup> Don Wood has been CEO since January 2003.

<sup>2</sup> Indices represent: FTSE NAREIT Index, Bloomberg Shopping Center REIT Index. As of 12/31/24.



**DON WOOD**  
CEO  
Joined 1998



**DAN GUGLIELMONE**  
EVP, CFO & Treasurer  
Joined 2016



**DAWN BECKER**  
EVP, General Counsel  
& Secretary  
Joined 1997



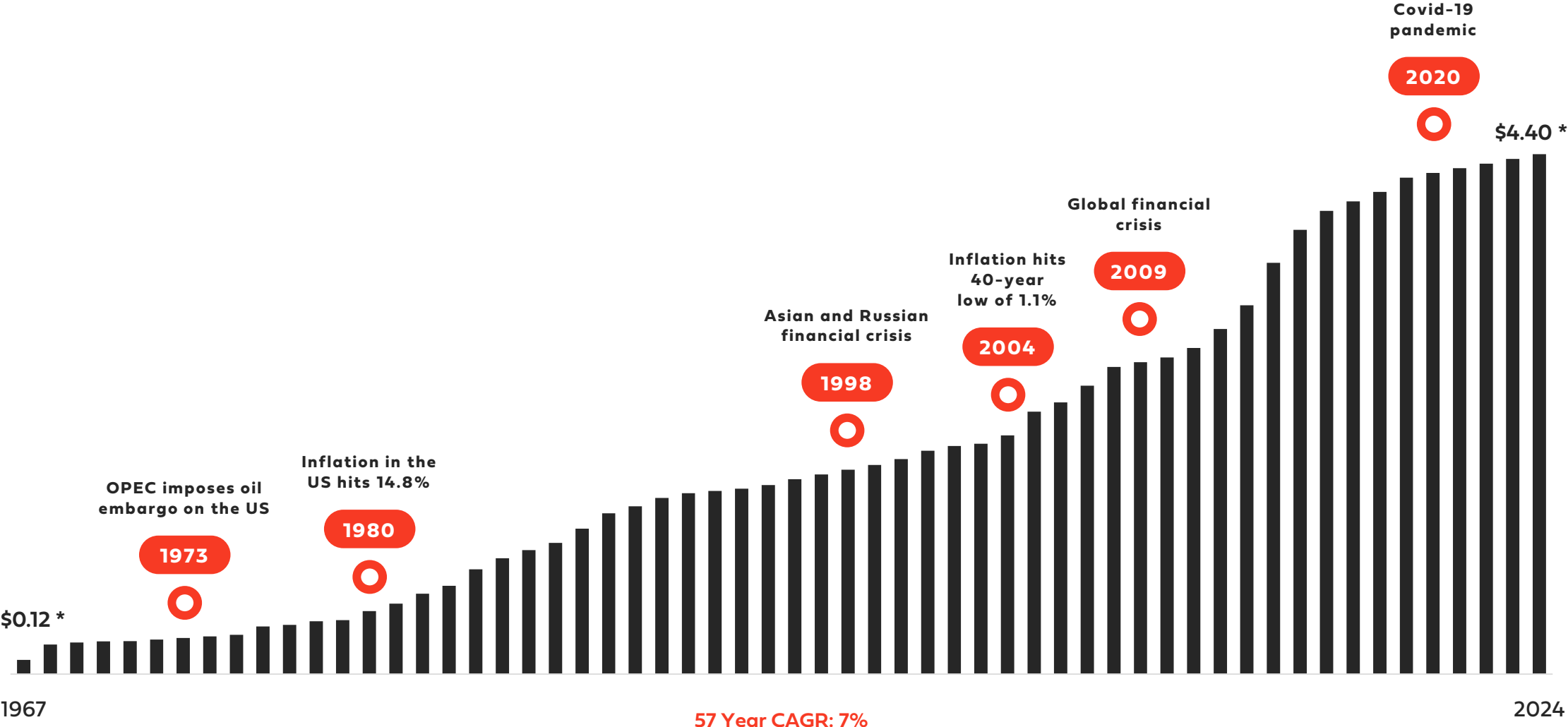
**WENDY SEHER**  
EVP, Eastern Region,  
President  
Joined 2002



**JAN SWEETNAM**  
EVP, Chief Investment  
Officer  
Joined 1997

# 57 Consecutive Years of Increased Dividends

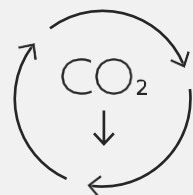
1 OF 51 PUBLICLY TRADED COMPANIES CONSIDERED A DIVIDEND KING (50+ YEARS OF INCREASES)



\*4Q annualized dividend per share

# Environmental, Social and Governance Snapshot

→ Our ESG program focuses on five key objectives that directly support our company mission—to deliver long-term, sustainable growth through best-in-class retail-based real estate.



## Advance Decarbonization

Minimize the carbon footprint of our company and our assets.

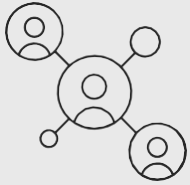
- Science-based target to reduce Scope 1 and 2 emissions by 46% by 2030 (2019 baseline)
- 32% reduction in Scope 1 & 2 market based GHG emissions between 2019 and 2023
- 5.8 million square feet of LEED projects, completed or in progress
- 64% of electric consumption in 2023 provided by zero-carbon sources
- 90% properties fully or partially upgraded with energy-efficient LED lighting in landlord-controlled areas
- 15.3 MW of solar power generating capacity in solar arrays at 28 properties



## Strengthen Resiliency

Invest in and manage our assets to protect value from increasing frequency and severity of weather-related events and other hazards of climate change.

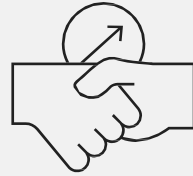
- Climate change scenario analysis using RCP 8.5 showing minimal financial risk over short, medium and long term
- Physical risk exposures incorporated into property-level capital planning and investment decisions
- Management of water usage through technology and landscaping choices
- Focus on reducing waste generation



## Connect Communities

Use our real estate to contribute to social and economic prosperity of the community and advance social equity.

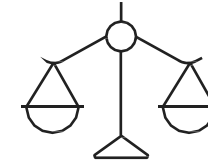
- 
- Local scholarships provided at Freedom Plaza in Los Angeles
  - \$450 million invested with Primestor in historically underrepresented communities
  - Local cultural programming and events (more than 300 in 2023)
  - Partnerships with local artists and support for local causes
  - ~325 affordable housing units provided at our properties



## Empower Teams

Create a work environment that is diverse, engaging and helps employees grow personally and professionally.

- 
- Competitive pay and benefits
  - Average tenure in excess of 9 years
  - Pay equity analysis shows no pay anomalies based on race or gender
  - Women represented 54% of our workforce and 67% of promotions in 2023
  - Minorities represented 54% of new hires and 31% of promotions in 2023
  - Comprehensive health and wellness initiatives through our Be Well at Federal program



## Govern Responsibly

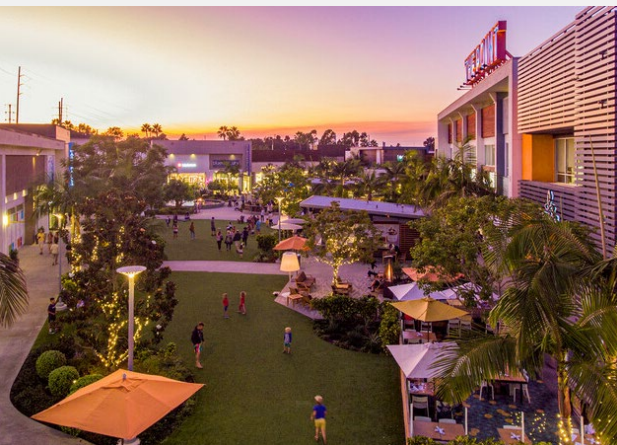
Establish foundation to run the company ethically with appropriate fiscal and decision-making controls to manage risk.

- 
- Annual election of all trustees
  - Independent non-executive chairperson
  - Majority voting and proxy access for trustee elections
  - Prohibition on hedging and pledging our stock combined with clawback policy and equity hold requirements

Note: More information about our Board, the Board's committees, and each of our trustees is available on Federal Realty's website.

→ More information about our ESG program can be found in our [2023 Environmental Social and Governance Report](#), which provides additional detailed information in alignment with the frameworks established by the Global Reporting Initiative, Task Force for Climate Related Financial Disclosures and Sustainability Accounting Standards Board.

## Awards & Recognition



# Appendix

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# Appendix

## Reconciliation of FFO Guidance as of December 31, 2024

The following tables provide a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2025.

	Full Year 2025 Guidance Range	
	Low	High
Estimated net income available to common shareholders, per diluted share	\$3.00	\$3.12
Adjustments:		
Estimated depreciation and amortization	4.10	4.10
Estimated FFO per diluted share	\$7.10	\$7.22

# Safe Harbor and Non-GAAP Information

Certain matters included in this presentation may be forward looking statements within the meaning of federal securities laws.

These statements may be identified by use of terms such as “may,” “estimate,” “expect,” “intend,” “potential” and similar terms or the negative of such terms, and include statements regarding the expected results and pace of our leasing and redevelopment activities at Santana West, 915 Meeting Street and Huntington Shopping Center or elsewhere in our expansion pipeline. Actual future performance and results may differ materially from those included in forward looking statements. Factors that may cause such a difference include risks and uncertainties related to our ability to complete leases subject to negotiated letters of intent, our ability to fill vacancies at acceptable rents, the cost of our redevelopment activities, our ability to complete our redevelopment activities within expected timeframes, our ability to deliver spaces to tenants when projected, our tenants’ ability to pay rent and economic conditions in our geographic markets that may affect the demand for our properties or performance of tenants at our properties. More information about the risks and uncertainties we face is contained in the section captioned “Risk Factors” in our SEC filings, including our Annual Report on Form 10-K for the fiscal year ended December 31, 2024. Forward looking statements contained in this presentation are as of the date of this presentation, and, except as required by law, we do not undertake any obligation to update any such statements, whether as a result of new information, future events or otherwise.

Supplemental information is provided in this presentation for certain portions of our office and residential portfolios. These portions of our portfolio are managed holistically with the rest of our portfolio and inclusion of this supplemental information should not be construed as an indication that these portions of our portfolio are run independently or constitute a separately managed independently from the remainder of the portfolio.

This presentation may include certain non-GAAP financial measures that the company considers meaningful measures of financial performance. Additional information regarding non-GAAP measures, including reconciliations to GAAP, are included in documents we have filed with the SEC.

Definitions of terms not defined in this presentation can be found in our documents filed with the SEC.



[ir.federalrealty.com](http://ir.federalrealty.com)