

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 4, 2023

Federal Realty Investment Trust

Federal Realty OP LP

(Exact name of registrant as specified in its charter)

Maryland (Federal Realty Investment Trust)

1-07533

87-3916363

Delaware (Federal Realty OP LP)

333-262016-01

52-0782497

(State or other jurisdiction
of incorporation)

(Commission
File Number)

(IRS Employer
Identification No.)

909 Rose Avenue, Suite 200 North Bethesda, Maryland
(Address of principal executive offices)

20852
(Zip Code)

Registrant's telephone number including area code: 301/998-8100

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Federal Realty Investment Trust

<u>Title of Each Class</u>	<u>Trading Symbol</u>	<u>Name of Each Exchange On Which Registered</u>
Common Shares of Beneficial Interest \$.01 par value per share, with associated Common Share Purchase Rights	FRT	New York Stock Exchange
Depository Shares, each representing 1/1000 of a share of 5.00% Series C Cumulative Redeemable Preferred Stock, \$.01 par value per share	FRT-C	New York Stock Exchange

Federal Realty OP LP

<u>Title of Each Class</u>	<u>Trading Symbol</u>	<u>Name of Each Exchange On Which Registered</u>
None	N/A	N/A

Indicate by check mark whether the registrant is an emerging growth company, as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934.

Federal Realty Investment Trust Yes No

Federal Realty OP LP Yes No

If an emerging growth company, indicate by checkmark if the registrant has elected not use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Federal Realty Investment Trust

Federal Realty OP LP

Item 2.02. Results of Operations and Financial Condition.

The following information is being furnished under Item 2.02-Results of Operations and Financial Condition. This information, including the exhibits attached hereto, shall not be deemed “filed” for any purpose, including for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that Section. The information in this Current Report on Form 8-K shall not be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or under the Exchange Act, regardless of any general incorporation language in such filing.

On May 4, 2023, Federal Realty Investment Trust issued supplemental data pertaining to its operations, as well as a press release, to report its financial results for the quarter ended March 31, 2023. The supplemental data and press release are furnished as Exhibit 99.1 hereto.

Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

99.1 Supplemental information at March 31, 2023 (including press release dated May 4, 2023)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrants have duly caused this report to be signed on their behalf by the undersigned hereunto duly authorized.

FEDERAL REALTY INVESTMENT TRUST
FEDERAL REALTY OP LP

Date: May 4, 2023

/s/ Daniel Guglielmon

Daniel Guglielmon
Executive Vice President-
Chief Financial Officer and Treasurer

EXHIBIT INDEX

Exhibit Number	Description
99.1	Supplemental Information at March 31, 2023
104	Cover Page Interactive Data File (the Cover Page Interactive Data File is embedded within the Inline XBRL document)

FEDERAL REALTY INVESTMENT TRUST
SUPPLEMENTAL INFORMATION
March 31, 2023

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909 Rose Avenue, Suite 200
North Bethesda, Maryland 20852
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Safe Harbor Language

Certain matters discussed within this Supplemental Information may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 8, 2023, and include the following:

- *risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;*
- *risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of anticipated or ongoing property development, redevelopment, or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;*
- *risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;*
- *risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;*
- *risks associated with general economic conditions, including inflation and local economic conditions in our geographic markets;*
- *risks of financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense;*
- *risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT; and*
- *risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an extended period.*

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Supplemental Information. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 8, 2023.



NEWS RELEASE

www.federalrealty.com

FOR IMMEDIATE RELEASE

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Federal Realty Investment Trust Announces First Quarter 2023 Operating Results

NORTH BETHESDA, Md. (May 4, 2023) - [Federal Realty Investment Trust](#) (NYSE:FRT) today reported operating results for its first quarter ended March 31, 2023. For the three months ended March 31, 2023 and 2022, net income available for common shareholders was \$0.65 per diluted share and \$0.63 per diluted share, respectively. For the three months ended March 31, 2023 and 2022, operating income was \$95.8 million and \$86.0 million, respectively.

Highlights for the first quarter and subsequent to quarter-end include:

- Generated funds from operations available to common shareholders (FFO) per diluted share of \$1.59 for the quarter, compared to \$1.50 for the first quarter 2022, an increase of 6% year-over-year.
- Generated comparable property operating income (POI) growth of 3.6% for the first quarter.
- Continued robust levels of leasing with 101 signed leases for 504,502 square feet of comparable space in the first quarter at a cash basis rollover of 11%, the second consecutive quarter of double-digit cash basis rollover.
- Federal Realty's portfolio was 92.6% occupied and 94.2% leased, representing year-over-year increases of 140 basis points and 50 basis points, respectively.
- Subsequent to quarter end, issued, as a green bond, \$350.0 million of fixed rate senior unsecured notes that mature on May 1, 2028 and bear interest at 5.375%. The notes were offered at 99.590% of the principal amount with a yield to maturity of 5.468%.

"Strong start to 2023, the strongest first quarter in Federal Realty's 60-year history," said Donald C. Wood, Federal Realty's Chief Executive Officer. "Leasing volume has remained strong exceeding pre-pandemic levels by 20 – 30%. The retail demand for the product that Federal Realty offers is in lock step with what today's consumers and retailers demand in the affluent first ring suburbs of major metropolitan areas in which we operate."

Financial Results

Net Income

For the first quarter 2023, net income available for common shareholders was \$53.3 million and earnings per diluted share was \$0.65 versus \$50.0 million and \$0.63, respectively, for the first quarter 2022.

FFO

For the first quarter 2023, FFO was \$130.3 million, or \$1.59 per diluted share, compared to \$119.1 million, or \$1.50 per diluted share for the first quarter 2022.

FFO is a non-GAAP supplemental earnings measure which the Trust considers meaningful in measuring its operating performance. A reconciliation of FFO to net income is attached to this press release.

Operational Update

Occupancy

The portfolio was 92.6% occupied as of March 31, 2023, an increase of 140 basis points year-over-year. The portfolio was 94.2% leased as of March 31, 2023, an increase of 50 basis points year-over-year.

Additionally, our comparable residential properties were 96.9% leased as of March 31, 2023.

Leasing Activity

During the first quarter 2023, Federal Realty signed 107 leases for 524,286 square feet of retail space. On a comparable space basis (i.e., spaces for which there was a former tenant), Federal Realty signed 101 leases for 504,502 square feet at an average rent of \$34.72 per square foot compared to the average contractual rent of \$31.20 per square foot for the last year of the prior leases, representing a cash basis rollover growth on those comparable spaces of 11%, 24% on a straight-line basis.

Transaction Activity

During the first quarter, Federal Realty acquired the remaining portions of Huntington Square in East Northport, New York, for \$35.5 million. The acquisition included a 168,000 square foot parcel and the entire fee interest of the property giving us full control of the entirety of this 243,000 square foot property located in the heart of Suffolk County's retail corridor.

In the first quarter, Federal Realty sold one retail property for a total sales price of \$13.2 million.

Regular Quarterly Dividends

Federal Realty announced today that its Board of Trustees declared a regular quarterly cash dividend of \$1.08 per common share, resulting in an indicated annual rate of \$4.32 per common share. The regular common dividend will be payable on July 17, 2023 to common shareholders of record as of June 22, 2023.

Federal Realty's Board of Trustees also declared a quarterly cash dividend on its Class C depositary shares, each representing 1/1000 of a 5.000% Series C Cumulative Preferred Share of Beneficial Interest, of \$0.3125 per depositary share. All dividends on the depositary shares will be payable on July 17, 2023 to shareholders of record as of July 3, 2023.

Guidance

Federal Realty maintained its 2023 guidance for earnings per diluted share of \$2.59 to \$2.79 and 2023 FFO per diluted share of \$6.38 to \$6.58.

Conference Call Information

Federal Realty's management team will present an in-depth discussion of Federal Realty's operating performance on its first quarter 2023 earnings conference call, which is scheduled for Thursday, May 4, 2023 at 5:00 PM ET. To participate, please call 1-844-826-3035 five to ten minutes prior to the call start time and use the passcode 8664992 (required). The teleconference can also be accessed via a live webcast at www.federalrealty.com in the Investors section. A replay of the webcast will be available on Federal Realty's website at www.federalrealty.com. A telephonic replay of the conference call will also be available through May 25, 2023 by dialing 1-844-512-2921; Passcode: 10177310.

About Federal Realty

Federal Realty is a recognized leader in the ownership, operation and redevelopment of high-quality retail-based properties located primarily in major coastal markets from Washington, D.C. to Boston as well as San Francisco and Los Angeles. Founded in 1962, Federal Realty's mission is to deliver long-term, sustainable growth through investing in communities where retail demand exceeds supply. Its expertise includes creating urban, mixed-use neighborhoods like Santana Row in San Jose, California, Pike & Rose in North Bethesda, Maryland and Assembly Row in Somerville, Massachusetts. These unique and vibrant environments that combine shopping, dining, living and working provide a destination experience valued by their respective communities. Federal Realty's 102 properties include approximately 3,200 tenants, in 26 million square feet, and approximately 3,100 residential units.

Federal Realty has increased its quarterly dividends to its shareholders for 55 consecutive years, the longest record in the REIT industry. Federal Realty is an S&P 500 index member and its shares are traded on the NYSE under the symbol FRT. For additional information about Federal Realty and its properties, visit www.federalrealty.com.

Safe Harbor Language

Certain matters discussed within this Press Release may be deemed to be forward-looking statements within the meaning of the federal securities laws. Although Federal Realty believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. These factors include, but are not limited to, the risk factors described in our Annual Report on Form 10-K filed on February 8, 2023, and include the following:

- *risks that our tenants will not pay rent, may vacate early or may file for bankruptcy or that we may be unable to renew leases or re-let space at favorable rents as leases expire or to fill existing vacancy;*
- *risks that we may not be able to proceed with or obtain necessary approvals for any development, redevelopment, or renovation project, and that completion of anticipated or ongoing property development, redevelopment or renovation projects that we do pursue may cost more, take more time to complete or fail to perform as expected;*
- *risks normally associated with the real estate industry, including risks that occupancy levels at our properties and the amount of rent that we receive from our properties may be lower than expected, that new acquisitions may fail to perform as expected, that competition for acquisitions could result in increased prices for acquisitions, that costs associated with the periodic maintenance and repair or renovation of space, insurance and other operations may increase, that environmental issues may develop at our properties and result in unanticipated costs, and, because real estate is illiquid, that we may not be able to sell properties when appropriate;*
- *risks that our growth will be limited if we cannot obtain additional capital, or if the costs of capital we obtain are significantly higher than historical levels;*
- *risks associated with general economic conditions, including inflation and local economic conditions in our geographic markets;*
- *risks of financing on terms which are acceptable to us, our ability to meet existing financial covenants and the limitations imposed on our operations by those covenants, and the possibility of increases in interest rates that would result in increased interest expense;*
- *risks related to our status as a real estate investment trust, commonly referred to as a REIT, for federal income tax purposes, such as the existence of complex tax regulations relating to our status as a REIT, the effect of future changes in REIT requirements as a result of new legislation, and the adverse consequences of the failure to qualify as a REIT; and*

- *risks related to natural disasters, climate change and public health crises (such as the outbreak and worldwide spread of COVID-19), and the measures that international, federal, state and local governments, agencies, law enforcement and/or health authorities implement to address them, may precipitate or materially exacerbate one or more of the above-mentioned risks, and may significantly disrupt or prevent us from operating our business in the ordinary course for an extended period.*

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Press Release. Except as required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events, or otherwise. You should review the risks contained in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on February 8, 2023.

Federal Realty Investment Trust
Consolidated Income Statements
March 31, 2023

	Three Months Ended March 31,	
	2023	2022
(in thousands, except per share data) (unaudited)		
REVENUE		
Rental income	\$ 272,798	\$ 256,507
Mortgage interest income	261	264
Total revenue	<u>273,059</u>	<u>256,771</u>
EXPENSES		
Rental expenses	55,205	56,211
Real estate taxes	32,566	30,560
General and administrative	12,545	12,342
Depreciation and amortization	78,637	71,674
Total operating expenses	<u>178,953</u>	<u>170,787</u>
Gain on sale of real estate	<u>1,702</u>	<u>—</u>
OPERATING INCOME	95,808	85,984
OTHER INCOME/(EXPENSE)		
Other interest income	632	120
Interest expense	(39,225)	(31,573)
Income from partnerships	516	197
NET INCOME	57,731	54,728
Net income attributable to noncontrolling interests	(2,396)	(2,744)
NET INCOME ATTRIBUTABLE TO THE TRUST	55,335	51,984
Dividends on preferred shares	(2,008)	(2,010)
NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS	\$ 53,327	\$ 49,974
EARNINGS PER COMMON SHARE, BASIC:		
Net income available for common shareholders	\$ 0.65	\$ 0.63
Weighted average number of common shares	<u>81,141</u>	<u>78,446</u>
EARNINGS PER COMMON SHARE, DILUTED:		
Net income available for common shareholders	\$ 0.65	\$ 0.63
Weighted average number of common shares	<u>81,141</u>	<u>78,543</u>

Federal Realty Investment Trust
Consolidated Balance Sheets
March 31, 2023

	March 31, 2023	December 31, 2022
	(in thousands, except share and per share data)	
	(unaudited)	
ASSETS		
Real estate, at cost		
Operating (including \$2,002,163 and \$1,997,583 of consolidated variable interest entities, respectively)	\$ 9,532,332	\$ 9,441,945
Construction-in-progress (including \$12,174 and \$8,477 of consolidated variable interest entities, respectively)	664,184	662,554
	<u>10,196,516</u>	<u>10,104,499</u>
Less accumulated depreciation and amortization (including \$376,441 and \$362,921 of consolidated variable interest entities, respectively)	(2,771,150)	(2,715,817)
Net real estate	7,425,366	7,388,682
Cash and cash equivalents	99,449	85,558
Accounts and notes receivable, net	200,512	197,648
Mortgage notes receivable, net	9,443	9,456
Investment in partnerships	143,464	145,205
Operating lease right of use assets, net	88,831	94,569
Finance lease right of use assets	45,179	45,467
Prepaid expenses and other assets	257,050	267,406
TOTAL ASSETS	<u>\$ 8,269,294</u>	<u>\$ 8,233,991</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Mortgages payable, net (including \$191,193 and \$191,827 of consolidated variable interest entities, respectively)	\$ 319,910	\$ 320,615
Notes payable, net	661,391	601,077
Senior notes and debentures, net	3,408,104	3,407,701
Accounts payable and accrued expenses	196,092	190,340
Dividends payable	90,436	90,263
Security deposits payable	28,351	28,508
Operating lease liabilities	77,442	77,743
Finance lease liabilities	67,658	67,660
Other liabilities and deferred credits	237,316	237,699
Total liabilities	5,086,700	5,021,606
Commitments and contingencies		
Redeemable noncontrolling interests	178,353	178,370
Shareholders' equity		
Preferred shares, authorized 15,000,000 shares, \$0.01 par:		
5.0% Series C Cumulative Redeemable Preferred Shares, (stated at liquidation preference \$25,000 per share), 6,000 shares issued and outstanding	150,000	150,000
5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 392,878 shares issued and outstanding	9,822	9,822
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 81,511,204 and 81,342,959 shares issued and outstanding, respectively	820	818
Additional paid-in capital	3,828,930	3,821,801
Accumulated dividends in excess of net income	(1,068,892)	(1,034,186)
Accumulated other comprehensive income	4,546	5,757
Total shareholders' equity of the Trust	2,925,226	2,954,012
Noncontrolling interests	79,015	80,003
Total shareholders' equity	3,004,241	3,034,015
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 8,269,294</u>	<u>\$ 8,233,991</u>

Federal Realty Investment Trust
Funds From Operations / Other Supplemental Information
March 31, 2023

	Three Months Ended March 31,	
	2023	2022
(in thousands, except per share data)		
<u>Funds from Operations available for common shareholders (FFO) (1)</u>		
Net income	\$ 57,731	\$ 54,728
Net income attributable to noncontrolling interests	(2,396)	(2,744)
Gain on sale of real estate	(1,702)	—
Depreciation and amortization of real estate assets	70,504	62,977
Amortization of initial direct costs of leases	7,785	5,793
Funds from operations	131,922	120,754
Dividends on preferred shares (2)	(1,875)	(1,875)
Income attributable to downREIT operating partnership units	693	706
Income attributable to unvested shares	(482)	(436)
FFO	\$ 130,258	\$ 119,149
Weighted average number of common shares, diluted (2)(3)	81,877	79,299
FFO per diluted share (3)	\$ 1.59	\$ 1.50
<u>Dividends and Payout Ratios</u>		
Regular common dividends declared	\$ 88,033	\$ 84,196
Dividend payout ratio as a percentage of FFO	68%	71%
<u>Summary of Capital Expenditures</u>		
Non-maintenance capital expenditures		
Development, redevelopment and expansions	\$ 55,854	\$ 71,643
Tenant improvements and incentives	19,995	16,969
Total non-maintenance capital expenditures	75,849	88,612
Maintenance capital expenditures	4,277	5,423
Total capital expenditures	\$ 80,126	\$ 94,035
<u>Noncontrolling Interests Supplemental Information (4)</u>		
Property operating income (1)	\$ 3,691	\$ 4,820
Depreciation and amortization	(1,825)	(2,344)
Interest expense	(164)	(439)
Net income	\$ 1,702	\$ 2,037

Notes:

- (1) See Glossary of Terms.
- (2) For the three months ended March 31, 2023 and 2022, dividends on our Series 1 preferred stock were not deducted in the calculation of FFO available to common shareholders, as the related shares were dilutive and are included in "weighted average common shares, diluted."
- (3) The weighted average common shares used to compute FFO per diluted common share includes downREIT operating partnership units that were excluded from the computation of diluted EPS. Conversion of these operating partnership units is dilutive in the computation of FFO per diluted share, but is anti-dilutive for the computation of dilutive EPS for these periods.
- (4) Amounts reflect the components of "net income attributable to noncontrolling interests," but excludes "income attributable to downREIT operating partnership units."

Federal Realty Investment Trust
Components of Rental Income
March 31, 2023

Components of Rental Income (1)

	Three Months Ended	
	March 31,	
	2023	2022
	(in thousands)	
Minimum rents (2)		
Commercial	\$ 181,342	\$ 169,631
Residential	24,550	23,061
Cost reimbursements	50,724	50,312
Percentage rents	4,536	3,635
Other (3)	12,040	10,034
Collectability related impact (4)	(394)	(166)
Total rental income	\$ 272,798	\$ 256,507

Notes:

- (1) All income from tenant leases is reported as a single line item called "rental income." We have provided the above supplemental information with a breakout of the contractual components of the rental income line, however, these breakouts are provided for informational purposes only and should be considered a non-GAAP presentation.
- (2) Minimum rents include the following:

	Three Months Ended	
	March 31,	
	2023	2022
	(in millions)	
Straight-line rents	\$ 2.5	\$ 5.0
Amortization of in-place leases	\$ 3.1	\$ 2.8

- (3) Includes lease termination fees of \$1.6 million and \$1.5 million, respectively, for the three months ended March 31, 2023 and 2022.
- (4) For the three months ended March 31, 2023 and 2022, our collectability related impact includes the collection of approximately \$1.5 million and \$2.6 million, respectively, of prior period rents which were contractually deferred or payment renegotiated specifically related to the COVID-19 pandemic.

Federal Realty Investment Trust
Comparable Property Information
March 31, 2023

The following information is being provided for "Comparable Properties." Comparable Properties represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. The assets excluded from Comparable Properties in Q1 include: Assembly Row Phase 3, CocoWalk, Darien Commons, Friendship Center, Huntington Shopping Center, Pike & Rose Phase 3, Willow Grove Shopping Center, and all properties acquired, disposed of, or deconsolidated from Q1 2022 to Q1 2023. Comparable Property property operating income ("Comparable Property POI") is a non-GAAP measure used by management in evaluating the operating performance of our properties period over period.

Reconciliation of GAAP operating income to Comparable Property POI

	Three Months Ended	
	March 31,	
	2023	2022
	(in thousands)	
Operating income	\$ 95,808	\$ 85,984
Add:		
Depreciation and amortization	78,637	71,674
General and administrative	12,545	12,342
Gain on sale of real estate	(1,702)	—
Property operating income (POI)	185,288	170,000
Less: Non-comparable POI - acquisitions/dispositions	(6,998)	(1,645)
Less: Non-comparable POI - redevelopment, development & other	(13,134)	(8,984)
Comparable property POI	\$ 165,156	\$ 159,371

Additional information regarding the components of Comparable Property POI

	Three Months Ended		% Change
	March 31,		
	2023	2022	
	(in thousands)		
Minimum rent (1)	\$ 183,667	\$ 177,662	
Cost reimbursements	45,920	47,259	
Other (2)	11,005	10,606	
Collectibility related impacts (3)	(175)	144	
	240,417	235,671	
Rental expenses	(46,390)	(48,344)	
Real estate taxes	(28,871)	(27,956)	
	(75,261)	(76,300)	
Comparable property POI	\$ 165,156	\$ 159,371	3.6%

Comparable Property - Summary of Capital Expenditures (4)

	Three Months Ended	
	March 31,	
	2023	2022
	(in thousands)	
Redevelopment and tenant improvements and incentives	\$ 32,441	\$ 28,092
Maintenance capital expenditures	3,926	5,190
	\$ 36,367	\$ 33,282

Comparable Property - Occupancy Statistics (4)

	At March 31,	
	2023	2022
	GLA - comparable commercial properties	23,315,000
Leased % - comparable commercial properties	94.0%	93.8%
Occupancy % - comparable commercial properties	92.5%	91.7%

Notes:

- (1) For the three months ended March 31, 2023 and 2022, amount includes straight-line rents of \$1.6 million and \$2.2 million and amortization of in-place leases of \$2.5 million and \$2.7 million, respectively.
- (2) For both the three months ended March 31, 2023 and 2022, amount includes lease termination fees of \$1.4 million.
- (3) For the three months ended March 31, 2023 and 2022, our collectability related impact includes the collection of approximately \$1.3 million and \$2.4 million, respectively, of prior period rents which were contractually deferred or payment renegotiated specifically related to the COVID-19 pandemic.
- (4) See page 9 for "Summary of Capital Expenditures" and page 25 for portfolio occupancy statistics for our entire portfolio.

Federal Realty Investment Trust
Market Data and Leverage and Liquidity Ratios
March 31, 2023

	March 31,	
	2023	2022
(in thousands, except per share data)		
Market Data		
Common shares outstanding and downREIT operating partnership units (1)	82,148	80,074
Market price per common share	\$ 98.83	\$ 122.07
Common equity market capitalization including downREIT operating partnership units	\$ 8,118,687	\$ 9,774,633
Series C preferred shares outstanding	6	6
Liquidation price per Series C preferred share	\$ 25,000	\$ 25,000
Series C preferred equity market capitalization	\$ 150,000	\$ 150,000
Series 1 preferred shares outstanding (2)	393	400
Liquidation price per Series 1 preferred share	\$ 25.00	\$ 25.00
Series 1 preferred equity market capitalization	\$ 9,825	\$ 10,000
Equity market capitalization	\$ 8,278,512	\$ 9,934,633
Total debt	\$ 4,389,405	\$ 4,047,267
Less: cash and cash equivalents	(99,449)	(157,944)
Total net debt (3)	\$ 4,289,956	\$ 3,889,323
Total market capitalization	\$ 12,568,468	\$ 13,823,956
Leverage and Liquidity Ratios		
Total net debt to market capitalization at market price per common share	34%	28%
Total net debt to market capitalization at a constant common share price of \$122.07	30%	28%
Ratio of EBITDAre to combined fixed charges and preferred share dividends (4)(5)	3.6x	4.0x

Notes:

- (1) Amounts include 637,031 and 656,824 downREIT operating partnership units outstanding at March 31, 2023 and 2022, respectively.
- (2) These shares, issued March 8, 2007, are unregistered.
- (3) Total net debt includes mortgages payable, notes payable, senior notes and debentures, net of premiums/discounts and debt issuance costs and net of cash and cash equivalents from our consolidated balance sheet.
- (4) EBITDAre is reconciled to net income in the Glossary of Terms.
- (5) Fixed charges consist of interest on borrowed funds and finance leases (including capitalized interest), amortization of debt discount/premium and debt costs, and the portion of rent expense representing an interest factor.

Federal Realty Investment Trust
Summary of Outstanding Debt
March 31, 2023

As of March 31, 2023

	Stated maturity date	Stated interest rate	Balance (in thousands)	Weighted average effective rate (8)
Mortgages Payable (1)				
<i>Secured fixed rate</i>				
Azalea	11/1/2025	3.73%	\$ 40,000	
Bell Gardens	8/1/2026	4.06%	11,761	
Plaza El Segundo	6/5/2027	3.83%	125,000	
The Grove at Shrewsbury (East)	9/1/2027	3.77%	43,600	
Brook 35	7/1/2029	4.65%	11,500	
Hoboken (24 Buildings) (2)	12/15/2029	LIBOR + 1.95%	54,699	
Various Hoboken (14 Buildings)	Various through 2029	Various (3)	30,626	
Chelsea	1/15/2031	5.36%	4,340	
Subtotal			321,526	
Net unamortized debt issuance costs and premium			(1,616)	
Total mortgages payable, net			319,910	4.01%
Notes payable				
Term Loan (4)	4/16/2024	SOFR + 0.85%	600,000	
Revolving Credit Facility (4)(5)	4/5/2027	SOFR + 0.775%	60,000	
Various	Various through 2059	Various (6)	2,913	
Subtotal			662,913	
Net unamortized debt issuance costs			(1,522)	
Total notes payable, net			661,391	5.89% (9)
Senior notes and debentures				
<i>Unsecured fixed rate</i>				
2.75% notes	6/1/2023	2.75%	275,000	
3.95% notes	1/15/2024	3.95%	600,000	
1.25% notes	2/15/2026	1.25%	400,000	
7.48% debentures	8/15/2026	7.48%	29,200	
3.25% notes	7/15/2027	3.25%	475,000	
6.82% medium term notes	8/1/2027	6.82%	40,000	
3.20% notes	6/15/2029	3.20%	400,000	
3.50% notes	6/1/2030	3.50%	400,000	
4.50% notes	12/1/2044	4.50%	550,000	
3.625% notes	8/1/2046	3.63%	250,000	
Subtotal			3,419,200	
Net unamortized debt issuance costs and premium			(11,096)	
Total senior notes and debentures, net			3,408,104	3.49%
Total debt, net			\$ 4,389,405	(7)
Total fixed rate debt, net			\$ 3,730,890	85% 3.54%
Total variable rate debt, net			658,515	15% 5.88% (9)
Total debt, net			\$ 4,389,405	100% 3.89% (9)

Notes:

- Mortgages payable does not include our share of debt on our unconsolidated real estate partnerships. At March 31, 2023, our share of unconsolidated debt was approximately \$61.9 million. At March 31, 2023, our noncontrolling interests' share of mortgages payable was \$15.6 million.
- We have two interest rate swap agreements that fix the interest rate on the mortgage loan at 3.67%.
- The interest rates on these mortgages range from 3.91% to 5.00%.
- Our revolving credit facility SOFR loans bear interest at Daily Simple SOFR or Term SOFR and our term loan bears interest at Term SOFR as defined in the respective credit agreements, plus 0.10%, plus a spread, based on our current credit rating.
- The maximum amount drawn under our \$1.25 billion revolving credit facility during the three months ended March 31, 2023 was \$80.5 million. The weighted average interest rate on borrowings under our credit facility, before amortization of debt fees, for the three months ended March 31, 2023 was 5.4%.
- The interest rates on these notes payable range from 3.00% to 11.31%.
- The weighted average remaining term on our mortgages payable, notes payable, and senior notes and debentures is approximately 7 years.
- The weighted average effective interest rate includes the amortization of any debt issuance costs and discounts and premiums, if applicable, except as described in Note 9.
- The weighted average effective interest rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our revolving credit facility.

Federal Realty Investment Trust
Summary of Debt Maturities
March 31, 2023

Year	Scheduled Amortization	Maturities (in thousands)	Total	Percent of Debt Maturing	Weighted Average Rate (4)
2023	\$ 3,058	\$ 275,000	\$ 278,058	6.3 %	3.0 %
2024	3,970	600,000	603,970	13.7 %	3.7 %
2025	3,750	44,298	48,048	1.1 %	3.9 %
2026	3,066	1,052,450 (1)	1,055,516	24.0 %	4.3 %
2027	2,633	690,682	693,315	15.7 %	3.8 %
2028	2,509	60,000 (2)	62,509	1.4 %	5.7 % (5)
2029	2,327	458,105	460,432	10.5 %	3.3 %
2030	681	400,000	400,681	9.1 %	3.7 %
2031	110	—	110	— %	6.0 %
2032	—	—	—	— %	— %
Thereafter	—	801,000	801,000	18.2 %	4.2 %
Total	\$ 22,104	\$ 4,381,535	\$ 4,403,639 (3)	100.0 %	

Notes:

The above table assumes all extension options are exercised.

- (1) Our \$600.0 million term loan matures on April 16, 2024, plus two one-year extensions at our option to April 16, 2026.
- (2) Our \$1.25 billion revolving credit facility matures on April 5, 2027, plus two six-month extensions at our option to April 5, 2028. As of March 31, 2023, there was \$60.0 million outstanding under this credit facility.
- (3) The total debt maturities differ from the total reported on the consolidated balance sheet due to the debt issuance costs and unamortized net premium/discount on certain mortgage loans, notes payable, and senior notes as of March 31, 2023.
- (4) The weighted average rate reflects the weighted average interest rate on debt maturing in the respective year.
- (5) The weighted average rate excludes \$0.9 million in quarterly financing fees and quarterly debt fee amortization on our \$1.25 billion revolving credit facility.

Federal Realty Investment Trust
Summary of Redevelopment and Expansion Opportunities
March 31, 2023

The following redevelopment opportunities are actively being worked on by the Trust. (1)

Active Mixed-Use Redevelopment/Expansion Projects

Property (1)	Location	Opportunity	Projected ROI (2)	Projected Cost (1) (in millions)	Cost to Date (in millions)	Projected 2023 POI Delivered(2)
Santana West (3)	San Jose, CA	Development of a 376,000 square foot office building	6 %	\$315 - \$330	\$210	—
Pike & Rose - 915 Meeting Street (3)	North Bethesda, MD	Development of a 266,000 square foot office building with 10,000 square feet of retail space. 157,000 square feet of office and 5,000 square feet of retail space pre-leased.	6 %	\$185 - \$200	\$111	—
Darien Commons	Darien, CT	Demolition of a 45,000 square foot anchor space to construct 75,000 square feet of new retail space, 122 rental apartments, and 720 parking spaces	6 %	\$110 - \$120	\$104	50 - 60 %
Total Active Mixed-Use Redevelopment/Expansion Projects			6 %	\$610 - \$650	\$425	

Active Redevelopment/Expansion Projects

Property	Location	Opportunity	Projected ROI (4)	Projected Cost (1) (in millions)	Cost to Date (in millions)	Anticipated Stabilization (5)
Huntington	Huntington, NY	Demolition of the main two level building consisting of 161,000 square feet of anchor and small shop space to construct 102,000 square feet of new ground-level anchor and small shop retail space	7 - 8 %	\$80 - \$85	\$49	2024
Lawrence Park	Broomall, PA	Full shopping center redevelopment to include expansion of Main Line Health into vacant lower level space, creation of 17,800 square feet of small shop space converted from vacated anchor space, a new 2,000 square foot bank pad building, and a façade renovation for the entire center	8 %	\$15	\$15	2023
Willow Grove	Willow Grove, PA	Development of a new 17,000 square foot multi-tenant pad building	7 %	\$11	\$2	2024
Pike 7 Plaza	Vienna, VA	Development of a new 3,200 square foot pad building pre-leased to a restaurant tenant	8 %	\$3	\$1	2024
Flourtown	Flourtown, PA	Development of a new 2,450 square foot bank pad building	7 %	\$2	\$2	Stabilized
Dedham	Dedham, MA	Development of a new 4,000 square foot pad building with drive-thru pre-leased to a restaurant tenant	7 %	\$2	\$2	2023
Total Active Redevelopment/Expansion Projects			7 - 8 %	\$113 - \$118	\$71	

Active Property Improvement Projects (6)

Various Properties		Ongoing improvements at 15 properties to better position those properties to capture a disproportionate amount of retail demand	6% - 13%	\$76	\$46	
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Notes:

- (1) There is no guarantee that the Trust will ultimately complete any or all of these opportunities, that the ROI or Projected Costs will be the amounts shown or that stabilization will occur as anticipated. The projected returns on investment (ROI) and Projected Cost are management's best estimate based on current information and may change over time. Anticipated total cost, and projected ROI, and projected POI delivered are subject to adjustment as a result of factors inherent in the development process, some of which may not be under the direct control of the Company. Refer to the Company's filings with the Securities and Exchange Commission on Form 10-K and Form 10-Q for other risk factors.
- (2) Projected ROI for mixed-use redevelopment/expansion projects reflects the unleveraged Property Operating Income (POI) generated by the project and is calculated as POI divided by cost. Projected POI delivered includes straight line rent.
- (3) Projected costs for Pike & Rose include an allocation of infrastructure costs for the entire project. Santana West includes an allocation of infrastructure for the Santana West site.
- (4) Projected ROI for redevelopment projects generally reflects only the deal specific cash, unleveraged incremental POI generated by the redevelopment and is calculated as Incremental POI divided by incremental cost. Incremental POI is the POI generated by the redevelopment after deducting rent being paid or management's estimate of rent to be paid for the redevelopment space and any other space taken out of service to accommodate the redevelopment. Projected ROI for redevelopment projects generally does not include peripheral impacts, such as the impact on future lease rollovers at the property or the impact on the long-term value of the property but may for certain property improvement projects.
- (5) Stabilization is generally the year in which 90% physical occupancy of the redeveloped space is achieved. Economic stabilization may occur at a later point in time.
- (6) Property improvement projects generally consist of façade renovations, site improvements, landscaping, improved outdoor amenity spaces, and other upgrades to improve the overall look and environment of the property. These projects improve overall tenant and customer experiences, improve market rents, drive leasing demand, and/or provide outdoor spaces critical to meeting the needs of the current environment. Returns on these projects are typically seen over one to five years, however, some projects could extend beyond that. Projected ROI range reflects management's best estimate of the long term expected return on cost of these investments.

Federal Realty Investment Trust
Future Redevelopment and Expansion Opportunities
March 31, 2023

We have identified the following potential opportunities to create future shareholder value. Executing these opportunities could be subject to government approvals, tenant consents, market conditions, etc. Work on many of these opportunities is in its preliminary stages and may not ultimately come to fruition. This list will change from time to time as we identify hurdles that cannot be overcome in the near term, and focus on those opportunities that are most likely to lead to the creation of shareholder value over time.

Property	Location	Redevelopment Opportunities		
		Expansion/Conversion (4)	Residential (5)	Mixed Use - Long Term
Assembly Row (1)	Somerville, MA			ü
Bala Cynwyd	Bala Cynwyd, PA	ü	ü	
Barracks Road	Charlottesville, VA	ü	ü	
Bethesda Row	Bethesda, MD	ü	ü	
Camelback Colonnade	Phoenix, AZ	ü	ü	
Chelsea Commons	Chelsea, MA	ü		
Dedham Plaza	Dedham, MA	ü		
Escondido Promenade	Escondido, CA	ü		
Fairfax Junction	Fairfax, VA	ü	ü	
Federal Plaza	Rockville, MD		ü	
Fresh Meadows	Queens, NY	ü		
Friendship Center	Washington, DC	ü	ü	
Grossmont Center	La Mesa, CA	ü		
Hoboken	Hoboken, NJ		ü	
Huntington	Huntington, NY		ü	
Mercer Mall	Lawrenceville, NJ	ü		
Pan Am	Fairfax, VA	ü	ü	
Pike & Rose (2)	North Bethesda, MD			ü
Pike 7 Plaza	Vienna, VA			ü
Riverpoint Center	Chicago, IL	ü		
Santana Row (3)	San Jose, CA			ü
Santana Row - Santana West (3)	San Jose, CA			ü
The AVENUE at White Marsh	White Marsh, MD		ü	
Village at Shirlington	Arlington, VA		ü	
Willow Grove	Willow Grove, PA	ü	ü	
Willow Lawn	Richmond, VA		ü	

Notes:

- (1) Remaining entitlements at Assembly Row include approximately 1.5 million square feet of commercial-use buildings and 326 residential units.
- (2) Remaining entitlements at Pike & Rose include approximately 530,000 square feet of commercial-use buildings and 741 residential units.
- (3) Remaining entitlements at Santana Row include approximately 321,000 square feet of commercial space and 395 residential units, as well as approximately 604,000 square feet of commercial space across from Santana Row.
- (4) Property expansion/conversion includes opportunities at successful retail properties to convert previously underutilized land into new GLA, to convert other existing uses into more productive uses for the property, and/or to add both single tenant and multi-tenant stand alone pad buildings.
- (5) Residential includes opportunities to add residential units to existing retail and mixed-use properties.

Federal Realty Investment Trust
Property Acquisition, Disposition, & Other Transaction
March 31, 2023

Property Acquisition

Date	Property	City/State	GLA (in square feet)	Purchase Price (in millions)	Principal Tenants
January 31, 2023	Huntington Square (1)	East Northport, New York	168,000	\$ 35.5	At Home / AMC

(1) The purchase price includes the acquisition of the portions of the property not previously owned, as well as the acquisition of the fee interest in the land underneath the portion of Huntington Square shopping center which we control under a long-term ground lease.

Property Disposition

Date	Property	City/State	Sales Price (in millions)
February 15, 2023	Town Center of New Britain	New Britain, Pennsylvania	\$ 13.2

Other Transaction

On April 12, 2023, we issued \$350.0 million of fixed rate senior unsecured notes that mature on May 1, 2028 and bear interest at 5.375%. The notes were offered at 99.590% of the principal amount with a yield to maturity of 5.468%.

Federal Realty Investment Trust
Real Estate Status Report
March 31, 2023

Property Name	MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acres	GLA (3)	% Leased (3)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
		(in thousands)	(in thousands)							
California										
Azalea	(4) Los Angeles-Long Beach-Anaheim, CA	\$ 109,257	\$ 40,000	22	226,000	100 %				Marshalls / Ross Dress for Less / Ulta / Michaels
Bell Gardens	(4) Los Angeles-Long Beach-Anaheim, CA	118,552	11,761	32	330,000	98 %		67,000	Food 4 Less	Marshalls / Ross Dress for Less / Bob's Discount Furniture
Colorado Blvd	Los Angeles-Long Beach-Anaheim, CA	13,962		1	42,000	73 %				Banana Republic / True Food Kitchen
Crow Canyon Commons	San Francisco-Oakland-Hayward, CA	91,138		22	243,000	99 %		32,000	Sprouts	Total Wine & More / Rite Aid / Alamo Ace Hardware
East Bay Bridge	San Francisco-Oakland-Hayward, CA	179,760		32	440,000	100 %		59,000	Pak-N-Save	Home Depot / Target / Nordstrom Rack
Escondido Promenade	(7) San Diego-Carlsbad, CA	135,151		18	298,000	99 %				TJ Maxx / Dick's Sporting Goods / Ross Dress For Less / Bob's Discount Furniture
Fourth Street	(4) San Francisco-Oakland-Hayward, CA	27,899		3	71,000	81 %				CB2
Freedom Plaza	(4) Los Angeles-Long Beach-Anaheim, CA	44,096		9	114,000	97 %		31,000	Smart & Final	Nike / Blink Fitness / Ross Dress For Less
Grossmont Center	(4) San Diego-Carlsbad, CA	176,501		64	932,000	98 %				Target / Walmart / Macy's / CVS
Hastings Ranch Plaza	Los Angeles-Long Beach-Anaheim, CA	25,717		15	273,000	100 %				Marshalls / HomeGoods / CVS / Sears
Hollywood Blvd	Los Angeles-Long Beach-Anaheim, CA	61,933		3	181,000	86 %				Target / Marshalls / L.A. Fitness
Kings Court	(5) San Jose-Sunnyvale-Santa Clara, CA	11,631		8	81,000	100 %		31,000	Lunardi's	CVS
Old Town Center	San Jose-Sunnyvale-Santa Clara, CA	41,031		8	99,000	87 %				Anthropologie / Sephora / Teleferic Barcelona
Olivo at Mission Hills	(4) Los Angeles-Long Beach-Anaheim, CA	82,845		12	155,000	100 %				Target / 24 Hour Fitness / Ross Dress For Less
Plaza Del Sol	(4) Los Angeles-Long Beach-Anaheim, CA	17,955		4	48,000	96 %				Marshalls
Plaza El Segundo / The Point	Los Angeles-Long Beach-Anaheim, CA	306,469	125,000	50	501,000	86 %		66,000	Whole Foods	Nordstrom Rack / HomeGoods / Dick's Sporting Goods / Multiple Restaurants
San Antonio Center	(5) San Jose-Sunnyvale-Santa Clara, CA	51,803		22	213,000	99 %		14,000	Trader Joe's	Walmart / 24 Hour Fitness
Santana Row	San Jose-Sunnyvale-Santa Clara, CA	1,285,738		45	1,206,000	99 %	662			Crate & Barrel / Container Store / H&M / Best Buy / Multiple Restaurants
Sylmar Towne Center	(4) Los Angeles-Long Beach-Anaheim, CA	46,450		12	148,000	93 %		43,000	Food 4 Less	CVS
Third Street Promenade	Los Angeles-Long Beach-Anaheim, CA	90,224		2	207,000	74 %				adidas / Patagonia / Multiple Restaurants
Westgate Center	San Jose-Sunnyvale-Santa Clara, CA	157,282		44	648,000	90 %				Target / Nordstrom Rack / Nike Factory / TJ Maxx
Total California		3,075,394		428	6,456,000	95 %				
Washington Metropolitan Area										
Barcroft Plaza	Washington-Arlington-Alexandria, DC-VA-MD-WV	50,904		10	113,000	98 %		46,000	Harris Teeter	
Bethesda Row	Washington-Arlington-Alexandria, DC-VA-MD-WV	259,616		17	529,000	95 %	180	40,000	Giant Food	Apple / Equinox / Anthropologie / Multiple Restaurants
Birch & Broad	Washington-Arlington-Alexandria, DC-VA-MD-WV	26,062		10	144,000	100 %		51,000	Giant Food	CVS / Staples
Chesterbrook	(4) Washington-Arlington-Alexandria, DC-VA-MD-WV	43,286		9	89,000	72 %		35,000	Safeway	Starbucks
Congressional Plaza	(4) Washington-Arlington-Alexandria, DC-VA-MD-WV	109,871		21	324,000	90 %	194	25,000	The Fresh Market	Buy Buy Baby / Ulta / Barnes & Noble / Container Store
Courthouse Center	Washington-Arlington-Alexandria, DC-VA-MD-WV	7,289		2	38,000	69 %				
Fairfax Junction	(5) Washington-Arlington-Alexandria, DC-VA-MD-WV	45,599		11	124,000	92 %		23,000	Aldi	CVS / Planet Fitness
Federal Plaza	Washington-Arlington-Alexandria, DC-VA-MD-WV	73,075		18	249,000	87 %		14,000	Trader Joe's	TJ Maxx / Micro Center / Ross Dress For Less

Federal Realty Investment Trust
Real Estate Status Report
March 31, 2023

Property Name	MSA Description	Real Estate at Cost (1) (in thousands)	Mortgage/Finance Lease Liabilities (2) (in thousands)	Acres	GLA (3)	% Leased (3)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
Friendship Center	Washington-Arlington-Alexandria, DC-VA-MD-WV	37,074		1	54,000	100 %				Marshalls / Maggiano's
Gaithersburg Square	Washington-Arlington-Alexandria, DC-VA-MD-WV	39,225		16	208,000	95 %				Marshalls / Ross Dress For Less / Ashley Furniture HomeStore / CVS
Graham Park Plaza	Washington-Arlington-Alexandria, DC-VA-MD-WV	25,412		10	133,000	90 %		58,000	Giant Food	
Idylwood Plaza	Washington-Arlington-Alexandria, DC-VA-MD-WV	18,188		7	73,000	84 %		30,000	Whole Foods	
Kingstowne Towne Center	Washington-Arlington-Alexandria, DC-VA-MD-WV	210,301		45	410,000	99 %		66,000	Giant Food / Safeway	TJ Maxx / HomeGoods / Five Below / Ross Dress For Less
Laurel	Washington-Arlington-Alexandria, DC-VA-MD-WV	61,505		26	364,000	99 %		61,000	Giant Food	Marshalls / L.A. Fitness / HomeGoods
Montrose Crossing	Washington-Arlington-Alexandria, DC-VA-MD-WV	172,401		36	368,000	100 %		73,000	Giant Food	Marshalls / Home Depot Design Center / Old Navy / Burlington
Mount Vernon/South Valley/7770 Richmond Hwy	(5) Washington-Arlington-Alexandria, DC-VA-MD-WV	95,069		29	565,000	97 %		62,000	Shoppers Food Warehouse	TJ Maxx / Home Depot / Old Navy / Petsmart
Old Keene Mill	Washington-Arlington-Alexandria, DC-VA-MD-WV	13,840		10	91,000	95 %		24,000	Whole Foods	Walgreens / Planet Fitness
Pan Am	Washington-Arlington-Alexandria, DC-VA-MD-WV	31,907		25	228,000	95 %		65,000	Safeway	Micro Center / CVS / Michaels
Pike & Rose	Washington-Arlington-Alexandria, DC-VA-MD-WV	821,674		24	669,000	100 %	765			Porsche / Uniqlo / REI / H&M / L.L Bean / Multiple Restaurants
Pike 7 Plaza	Washington-Arlington-Alexandria, DC-VA-MD-WV	53,482		13	172,000	100 %				TJ Maxx / DSW / Ulta
Plaza del Mercado	Washington-Arlington-Alexandria, DC-VA-MD-WV	46,882		10	116,000	96 %		18,000	Aldi	CVS / L.A. Fitness
Quince Orchard	Washington-Arlington-Alexandria, DC-VA-MD-WV	41,265		16	271,000	81 %		19,000	Aldi	HomeGoods / L.A. Fitness / Staples
Tower Shopping Center	Washington-Arlington-Alexandria, DC-VA-MD-WV	23,158		12	111,000	94 %		26,000	L.A. Mart	Talbots / Total Wine & More
Twinbrooke Shopping Centre	Washington-Arlington-Alexandria, DC-VA-MD-WV	35,773		10	101,000	91 %		35,000	Safeway	Walgreens
Tyson's Station	Washington-Arlington-Alexandria, DC-VA-MD-WV	6,678		5	48,000	88 %		15,000	Trader Joe's	
Village at Shirlington	(6) Washington-Arlington-Alexandria, DC-VA-MD-WV	76,023	7,000	16	265,000	87 %		28,000	Harris Teeter	CVS / AMC / Multiple Restaurants
Westpost (formerly Pentagon Row)	Washington-Arlington-Alexandria, DC-VA-MD-WV	114,352		14	297,000	98 %		45,000	Harris Teeter	Target / TJ Maxx / Ulta / Walgreens
Wildwood Shopping Center	Washington-Arlington-Alexandria, DC-VA-MD-WV	27,952		12	88,000	100 %		20,000	Balducci's	CVS / Multiple Restaurants
Total Washington Metropolitan Area		2,567,863		435	6,242,000	95 %				
NY Metro/New Jersey										
Brick Plaza	New York-Newark-Jersey City, NY-NJ-PA	107,229		46	408,000	95 %		14,000	Trader Joe's	AMC / HomeGoods / Ulta / Burlington
Brook 35	(4) (5) New York-Newark-Jersey City, NY-NJ-PA	51,112	11,500	11	98,000	87 %				Banana Republic / Gap / Williams-Sonoma
Darien Commons	Bridgeport-Stamford-Norwalk, CT	142,816		9	67,000	91 %	123			Equinox / Walgreens
Fresh Meadows	New York-Newark-Jersey City, NY-NJ-PA	95,303		17	408,000	96 %		15,000	Island of Gold	AMC / Kohl's

Federal Realty Investment Trust
Real Estate Status Report
March 31, 2023

Property Name	MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acreage	GLA (3)	% Leased (3)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
		(in thousands)	(in thousands)							
Georgetowne Shopping Center	New York-Newark-Jersey City, NY-NJ-PA	86,225		9	146,000	87 %		43,000	Foodway	Five Below / IHOP
Greenlawn Plaza	New York-Newark-Jersey City, NY-NJ-PA	33,824		13	103,000	89 %		46,000	Greenlawn Farms	Planet Fitness
Greenwich Avenue	Bridgeport-Stamford-Norwalk, CT	23,748		1	35,000	100 %				Saks Fifth Avenue
Hauppauge	New York-Newark-Jersey City, NY-NJ-PA	35,769		15	134,000	86 %		61,000	Shop Rite	
Hoboken	(4) (8) New York-Newark-Jersey City, NY-NJ-PA	227,581	85,325	4	171,000	99 %	129			Nike Live / CVS / New York Sports Club / Sephora / Multiple Restaurants
Huntington	New York-Newark-Jersey City, NY-NJ-PA	88,745		21	116,000	90 %				Petsmart / Michaels / Ulta
Huntington Square	New York-Newark-Jersey City, NY-NJ-PA	49,463		18	243,000	97 %				Barnes & Noble / At Home / AMC
Melville Mall	New York-Newark-Jersey City, NY-NJ-PA	105,099		21	253,000	100 %		53,000	Uncle Giuseppe's Marketplace	Marshalls / Dick's Sporting Goods / Macy's Backstage / Public Lands
Mercer Mall	(6) Trenton, NJ	132,681	55,068	50	551,000	89 %		75,000	Shop Rite	Nike / Ross Dress for Less / Nordstrom Rack / REI / Tesla
The Grove at Shrewsbury	(4) (5) New York-Newark-Jersey City, NY-NJ-PA	130,443	43,600	21	193,000	95 %				Lululemon / Anthropologie / Pottery Barn / Williams-Sonoma
Troy	New York-Newark-Jersey City, NY-NJ-PA	41,506		19	211,000	99 %				Target / L.A. Fitness / Michaels
Total NY Metro/New Jersey		1,351,544		275	3,137,000	94 %				
<u>New England</u>										
Assembly Row / Assembly Square Marketplace	Boston-Cambridge-Newton, MA-NH	1,122,761		65	1,183,000	99 %	947	18,000	Trader Joe's	TJ Maxx / AMC / Nike / Multiple Restaurants
Campus Plaza	Boston-Cambridge-Newton, MA-NH	30,969		15	114,000	94 %		46,000	Roche Bros.	Burlington
Chelsea Commons	Boston-Cambridge-Newton, MA-NH	32,375	4,340	36	222,000	100 %				Home Depot / Planet Fitness / CVS
Dedham Plaza	Boston-Cambridge-Newton, MA-NH	50,587		20	249,000	88 %		80,000	Star Market	Planet Fitness
Linden Square	Boston-Cambridge-Newton, MA-NH	158,239		19	224,000	97 %	7	50,000	Roche Bros.	CVS / Multiple Restaurants
North Dartmouth	Providence-Warwick, RI-MA	9,369		28	48,000	100 %		48,000	Stop & Shop	
Queen Anne Plaza	Boston-Cambridge-Newton, MA-NH	19,421		17	149,000	99 %		50,000	Big Y Foods	TJ Maxx / HomeGoods
Total New England		1,423,721		200	2,189,000	97 %				
<u>Philadelphia Metropolitan Area</u>										
Andorra	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	33,551		22	270,000	88 %		24,000	Acme Markets	TJ Maxx / Kohl's / L.A. Fitness / Five Below
Bala Cynwyd	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	73,564		23	174,000	94 %	87	45,000	Acme Markets	Michaels / L.A. Fitness
Ellisburg	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	37,946		28	260,000	96 %		47,000	Whole Foods	Buy Buy Baby / RH Outlet
Flourtown	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	19,255		24	156,000	96 %		75,000	Giant Food	Movie Tavern
Langhorne Square	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	24,876		21	223,000	100 %		55,000	Redner's Warehouse Markets	Marshalls / Planet Fitness

Federal Realty Investment Trust
Real Estate Status Report
March 31, 2023

Property Name	MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acres	GLA (3)	% Leased (3)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
		(in thousands)	(in thousands)							
Lawrence Park	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	62,628		29	357,000	98 %		53,000	Acme Markets	TJ Maxx / HomeGoods / Barnes & Noble
Northeast	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	35,502		15	214,000	82 %				Marshalls / Ulta / Skechers / Crunch Fitness
Willow Grove	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	40,701		13	105,000	94 %				Marshalls / Five Below
Wynnewood	Philadelphia-Camden-Wilmington, PA-NJ-DE-MD	43,880		14	246,000	73 %	9	98,000	Giant Food	Old Navy / DSW
Total Philadelphia Metropolitan Area		371,903		189	2,005,000	91 %				
South Florida										
CocoWalk	(4) (9) Miami-Fort Lauderdale-West Palm Beach, FL	201,973		3	277,000	100 %				Cinepolis Theaters / Youfit Health Club / Multiple Restaurants
Del Mar Village	Miami-Fort Lauderdale-West Palm Beach, FL	75,203		17	187,000	98 %		44,000	Winn Dixie	CVS / L.A. Fitness
The Shops at Pembroke Gardens	Miami-Fort Lauderdale-West Palm Beach, FL	180,976		41	391,000	93 %				Nike Factory / Old Navy / DSW / Barnes & Noble
Tower Shops	Miami-Fort Lauderdale-West Palm Beach, FL	102,359		67	430,000	100 %		12,000	Trader Joe's	TJ Maxx / Ross Dress For Less / Best Buy / Ulta
Total South Florida		560,511		128	1,285,000	98 %				
Baltimore										
Governor Plaza	Baltimore-Columbia-Towson, MD	34,531		24	243,000	100 %		16,500	Aldi	Dick's Sporting Goods / Ross Dress for Less / Petco
Perring Plaza	Baltimore-Columbia-Towson, MD	35,470		29	398,000	71 %		58,000	Shoppers Food Warehouse	Home Depot / Micro Center
THE AVENUE at White Marsh	(5) Baltimore-Columbia-Towson, MD	128,239		35	315,000	95 %				AMC / Ulta / Old Navy / Nike
The Shoppes at Nottingham Square	Baltimore-Columbia-Towson, MD	19,513		4	33,000	100 %				
White Marsh Plaza	Baltimore-Columbia-Towson, MD	27,062		7	80,000	100 %		54,000	Giant Food	
White Marsh Other	Baltimore-Columbia-Towson, MD	27,921		16	56,000	87 %				
Total Baltimore		272,736		115	1,125,000	88 %				
Chicago										
Crossroads	Chicago-Naperville-Elgin, IL-IN-WI	36,638		14	168,000	91 %				L.A. Fitness / Ulta / Binny's / Ferguson's Bath, Kitchen & Lighting Gallery
Finley Square	Chicago-Naperville-Elgin, IL-IN-WI	42,329		21	281,000	92 %				Bed, Bath & Beyond / Buy Buy Baby / Michaels / Portillo's
Garden Market	Chicago-Naperville-Elgin, IL-IN-WI	15,611		11	139,000	96 %		63,000	Mariano's Fresh Market	Walgreens
Riverpoint Center	Chicago-Naperville-Elgin, IL-IN-WI	122,201		17	211,000	94 %		86,000	Jewel Osco	Marshalls / Old Navy
Total Chicago		216,779		63	799,000	93 %				
Other										
Barracks Road	Charlottesville, VA	74,532		40	497,000	96 %		99,000	Harris Teeter / Kroger	Anthropologie / Bed, Bath & Beyond / Old Navy / Ulta
Bristol Plaza	Hartford-West Hartford-East Hartford, CT	36,368		22	264,000	85 %		74,000	Stop & Shop	TJ Maxx / Burlington
Camelback Colonnade	(4) Phoenix-Mesa-Chandler, AZ	180,257		41	642,000	90 %		82,000	Fry's Food & Drug	Floor & Décor / Marshalls / Nordstrom Last Chance / Best Buy

Federal Realty Investment Trust
Real Estate Status Report
March 31, 2023

Property Name	MSA Description	Real Estate at Cost (1)	Mortgage/Finance Lease Liabilities (2)	Acreage	GLA (3)	% Leased (3)	Residential Units	Grocery Anchor GLA	Grocery Anchor	Other Retail Tenants
		(in thousands)	(in thousands)							
Gratiot Plaza	Detroit-Warren-Dearborn, MI	20,702		20	215,000	100 %		69,000	Kroger	Bed, Bath & Beyond / Best Buy / DSW
Hilton Village	(4) Phoenix-Mesa-Chandler, AZ	86,313		18	305,000	91 %				CVS / Houston's
Lancaster	(6) Lancaster, PA	13,635	5,590	11	126,000	99 %		75,000	Giant Food	AutoZone
29th Place	Charlottesville, VA	40,855		15	168,000	99 %		32,000	Lidl	HomeGoods / DSW / Staples
Willow Lawn	Richmond, VA	105,857		37	463,000	96 %		66,000	Kroger	Old Navy / Ross Dress For Less / Gold's Gym / Dick's Sporting Goods
	Total Other	558,519		204	2,680,000	93 %				
Grand Total		\$ 10,398,970	\$ 389,184	2,037	25,918,000	94 %		3,103		

Notes:

- (1) Includes "Finance lease right of use assets."
- (2) The mortgage or finance lease liabilities differ from the total reported on the consolidated balance sheet due to the unamortized discount, premium, and/or debt issuance costs on certain mortgages payable.
- (3) Represents the GLA and the percentage leased of the commercial portion of the property. Some of our properties include office space which is included in this square footage. Excludes newly created redevelopment square footage not yet in service, as well as residential and hotel square footage.
- (4) The Trust has a controlling financial interest in this property.
- (5) All or a portion of the property is owned in a "downREIT" partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.
- (6) All or a portion of the property is subject to finance lease liabilities.
- (7) Amounts represent 100% of the property - we own a 77.7% TIC interest. Real estate at cost represents the fair value of the property at the time of the TIC arrangement, plus subsequent real estate related additions.
- (8) This property includes 40 buildings primarily along Washington Street and 14th Street in Hoboken, New Jersey.
- (9) This property includes CocoWalk and interests in four buildings in Coconut Grove.

Federal Realty Investment Trust
Retail Leasing Summary (1)
March 31, 2023

Total Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	Contractual Rent (3) Per Sq. Ft. (PSF)	Prior Rent (4) PSF	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Tenant Improvements & Incentives PSF
1st Quarter 2023	101	100 %	504,502	\$ 34.72	\$ 31.20	\$ 1,777,121	11 %	24 %	8.8	\$ 19,911,347	\$ 39.47
4th Quarter 2022	105	100 %	415,519	\$ 43.52	\$ 39.60	\$ 1,624,898	10 %	21 %	7.0	\$ 12,991,578	\$ 31.27
3rd Quarter 2022	119	100 %	562,859	\$ 34.57	\$ 33.61	\$ 540,007	3 %	13 %	6.4	\$ 14,564,905	\$ 25.88
2nd Quarter 2022	132	100 %	562,111	\$ 35.86	\$ 34.29	\$ 885,669	5 %	13 %	7.0	\$ 20,791,119	\$ 36.99
Total - 12 months	457	100 %	2,044,991	\$ 36.78	\$ 34.42	\$ 4,827,695	7 %	17 %	7.3	\$ 68,258,949	\$ 33.38

New Lease Summary - Comparable (2)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	Contractual Rent (3) PSF	Prior Rent (4) PSF	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Tenant Improvements & Incentives PSF
1st Quarter 2023	40	40 %	242,022	\$ 35.60	\$ 32.66	\$ 710,823	9 %	23 %	11.9	\$ 19,167,487	\$ 79.20
4th Quarter 2022	35	33 %	146,428	\$ 43.39	\$ 37.01	\$ 934,794	17 %	32 %	10.1	\$ 10,896,153	\$ 74.41
3rd Quarter 2022	45	38 %	215,351	\$ 35.81	\$ 35.71	\$ 21,602	— %	10 %	8.6	\$ 13,415,915	\$ 62.30
2nd Quarter 2022	61	46 %	218,493	\$ 44.90	\$ 42.52	\$ 518,577	6 %	14 %	8.7	\$ 18,658,319	\$ 85.40
Total - 12 months	181	40 %	822,294	\$ 39.51	\$ 36.85	\$ 2,185,796	7 %	19 %	9.8	\$ 62,137,874	\$ 75.57

Renewal Lease Summary - Comparable (2) (7)

Quarter	Number of Leases Signed	% of Comparable Leases Signed	GLA Signed	Contractual Rent (3) PSF	Prior Rent (4) PSF	Annual Increase in Rent	Cash Basis % Increase Over Prior Rent	Straight-lined Basis % Increase Over Prior Rent	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Tenant Improvements & Incentives PSF
1st Quarter 2023	61	60 %	262,480	\$ 33.92	\$ 29.85	\$ 1,066,298	14 %	24 %	5.8	\$ 743,860	\$ 2.83
4th Quarter 2022	70	67 %	269,091	\$ 43.58	\$ 41.02	\$ 690,104	6 %	15 %	5.4	\$ 2,095,425	\$ 7.79
3rd Quarter 2022	74	62 %	347,508	\$ 33.80	\$ 32.31	\$ 518,405	5 %	14 %	5.0	\$ 1,148,990	\$ 3.31
2nd Quarter 2022	71	54 %	343,618	\$ 30.12	\$ 29.05	\$ 367,092	4 %	11 %	5.4	\$ 2,132,800	\$ 6.21
Total - 12 months	276	60 %	1,222,697	\$ 34.94	\$ 32.78	\$ 2,641,899	7 %	16 %	5.4	\$ 6,121,075	\$ 5.01

Total Lease Summary - Comparable and Non-comparable (2) (8)

Quarter	Number of Leases Signed	GLA Signed	Contractual Rent (3) PSF	Weighted Average Lease Term (5)	Tenant Improvements & Incentives (6)	Tenant Improvements & Incentives PSF
1st Quarter 2023	107	524,286	\$ 35.05	8.8	\$ 20,974,263	\$ 40.01
4th Quarter 2022	110	425,159	\$ 43.76	7.1	\$ 13,601,431	\$ 31.99
3rd Quarter 2022	126	584,949	\$ 35.28	6.6	\$ 16,825,343	\$ 28.76
2nd Quarter 2022	137	577,338	\$ 35.97	7.1	\$ 20,922,719	\$ 36.24
Total - 12 months	480	2,111,732	\$ 37.12	7.4	\$ 72,323,756	\$ 34.25

Notes:

- (1) Information reflects activity in retail spaces only for consolidated properties and Escondido Promenade; office and residential spaces are not included. Contractual option exercises are not included. See Glossary of Terms for further discussion of information included above.
- (2) Comparable leases represent those leases signed on spaces for which there was a former tenant.
- (3) Contractual rent represents annual rent under the new lease.
- (4) Prior rent represents contractual rent, including percentage rent, from the prior tenant in the final 12 months of the term.
- (5) Weighted average is determined on the basis of contractual rent for the lease.
- (6) See Glossary of Terms.
- (7) Renewal leases represent expiring leases rolling over with the same tenant in the same location. All other leases are categorized as new.
- (8) The Number of Leases Signed, GLA Signed, Contractual Rent Per Sq. Ft. and Weighted Average Lease Term columns include information for leases signed at Phase 3 of both of our Assembly Row and Pike & Rose projects and Phase 4 of Pike & Rose. The Tenant Improvements & Incentives and Tenant Improvements & Incentives Per Sq. Ft. columns do not include the tenant improvements and incentives on leases signed for those projects; these amounts for leases signed are included in the projected costs for the respective projects.

Federal Realty Investment Trust
Lease Expirations
March 31, 2023

Assumes no exercise of lease options

Year	Anchor Tenants (1)			Small Shop Tenants			Total		
	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)
2023	489,000	3 %	\$ 22.79	533,000	7 %	\$ 37.53	1,022,000	4 %	\$ 30.48
2024	2,026,000	13 %	\$ 19.39	1,061,000	14 %	\$ 47.37	3,087,000	13 %	\$ 29.00
2025	2,309,000	14 %	\$ 19.09	1,177,000	15 %	\$ 41.73	3,486,000	15 %	\$ 26.74
2026	1,295,000	8 %	\$ 21.17	909,000	12 %	\$ 48.70	2,204,000	9 %	\$ 32.52
2027	1,976,000	12 %	\$ 25.76	991,000	13 %	\$ 51.07	2,968,000	12 %	\$ 34.21
2028	1,676,000	11 %	\$ 20.07	901,000	11 %	\$ 50.07	2,576,000	11 %	\$ 30.56
2029	1,334,000	8 %	\$ 28.16	539,000	7 %	\$ 47.01	1,873,000	8 %	\$ 33.58
2030	710,000	4 %	\$ 20.09	316,000	4 %	\$ 52.28	1,026,000	4 %	\$ 30.01
2031	629,000	4 %	\$ 25.87	430,000	5 %	\$ 45.23	1,059,000	5 %	\$ 33.73
2032	1,615,000	10 %	\$ 28.03	588,000	7 %	\$ 44.90	2,203,000	9 %	\$ 32.53
Thereafter	2,020,000	13 %	\$ 24.66	425,000	5 %	\$ 43.77	2,445,000	10 %	\$ 27.98
Total (3)	16,079,000	100 %	\$ 22.99	7,870,000	100 %	\$ 46.47	23,949,000	100 %	\$ 30.70

Assumes all lease options are exercised

Year	Anchor Tenants (1)			Small Shop Tenants			Total		
	Expiring SF	% of Anchor SF	Minimum Rent PSF (2)	Expiring SF	% of Small Shop SF	Minimum Rent PSF (2)	Expiring SF (4)	% of Total SF	Minimum Rent PSF (2)
2023	362,000	2 %	\$ 21.70	514,000	6 %	\$ 37.33	876,000	4 %	\$ 30.87
2024	703,000	4 %	\$ 20.94	630,000	8 %	\$ 46.48	1,333,000	6 %	\$ 33.01
2025	813,000	5 %	\$ 15.95	751,000	10 %	\$ 39.15	1,564,000	7 %	\$ 27.09
2026	325,000	2 %	\$ 22.09	511,000	6 %	\$ 48.65	835,000	3 %	\$ 38.32
2027	464,000	3 %	\$ 21.19	526,000	7 %	\$ 51.28	990,000	4 %	\$ 37.17
2028	492,000	3 %	\$ 19.07	475,000	6 %	\$ 47.18	967,000	4 %	\$ 32.89
2029	841,000	5 %	\$ 23.98	463,000	6 %	\$ 44.00	1,304,000	5 %	\$ 31.08
2030	477,000	3 %	\$ 23.73	397,000	5 %	\$ 48.59	874,000	4 %	\$ 35.02
2031	389,000	3 %	\$ 21.33	364,000	5 %	\$ 48.85	754,000	3 %	\$ 34.63
2032	346,000	2 %	\$ 31.44	453,000	6 %	\$ 50.91	799,000	3 %	\$ 42.49
Thereafter	10,867,000	68 %	\$ 23.65	2,786,000	35 %	\$ 47.76	13,653,000	57 %	\$ 28.57
Total (3)	16,079,000	100 %	\$ 22.99	7,870,000	100 %	\$ 46.47	23,949,000	100 %	\$ 30.70

Notes:

- (1) Anchor is defined as a commercial tenant leasing 10,000 square feet or more.
- (2) Minimum Rent reflects in-place contractual (defined as rents on a cash-basis without taking the impacts of rent abatements into account) rent as of March 31, 2023.
- (3) Represents occupied square footage of the commercial portion of our portfolio as of March 31, 2023 and includes our 77.7% pro-rata share of Escondido Promenade.
- (4) Individual items may not add up to total due to rounding.

Federal Realty Investment Trust
Portfolio Leased Statistics
March 31, 2023

	As of:		
	March 31, 2023	December 31, 2022	March 31, 2022
Commercial Properties			
<i>Overall Portfolio (1)(2)(3)</i>			
Gross Leasable Area (GLA)	25,852,000	25,810,000	24,936,000
Leased %	94.2 %	94.5 %	93.7 %
Occupied %	92.6 %	92.8 %	91.2 %
Leased % - anchor tenants	96.5 %	96.9 %	96.4 %
Leased % - small shop tenants	90.0 %	90.0 %	88.7 %
<i>Comparable Properties (1)</i>			
GLA	23,315,000	23,313,000	23,330,000
Leased %	94.0 %	94.3 %	93.8 %
Occupied %	92.5 %	92.6 %	91.7 %
Residential Properties			
<i>Overall Portfolio (1)(3)(4)</i>			
Residential units	2,982	2,982	3,369
Leased %	96.4 %	96.1 %	93.0 %
<i>Comparable Properties (1)</i>			
Residential units	2,480	2,480	2,480
Leased %	96.9 %	96.3 %	97.3 %

Notes:

- (1) See Glossary of terms.
- (2) Includes our 77.7% pro-rata share of Escondido Promenade.
- (3) Excludes redevelopment square footage and residential units not yet placed in service.
- (4) Excludes our new residential building at Darien Commons that opened in 4Q22 and is currently in the process of being leased-up for the first time. If these units were included, our total residential units would be 3,103 and 3,039, respectively, and our percentage leased would be 95.0% and 95.7%, respectively, at March 31, 2023 and December 31, 2022.

Federal Realty Investment Trust
Summary of Top 25 Tenants (1)
March 31, 2023

Rank	Tenant Name	Credit Ratings (S&P/Moody's/Fitch) (2)	Annualized Base Rent	Percentage of Total Annualized Base Rent (4)	Tenant GLA	Percentage of Total GLA (4)	Number of Locations Leased
1	TJX Companies, The	A / A2 / NR	\$ 22,761,000	2.72 %	1,125,000	3.91 %	36
2	Ahold Delhaize	BBB+ / Baa1 / NR	\$ 14,885,000	1.78 %	775,000	2.70 %	12
3	NetApp, Inc.	BBB+ / Baa2 / NR	\$ 14,339,000	1.71 %	304,000	1.06 %	1
4	Splunk, Inc.	NR / NR / NR	\$ 12,271,000	1.47 %	235,000	0.82 %	1
5	CVS Corporation	BBB / Baa2 / NR	\$ 11,016,000	1.32 %	288,000	1.00 %	21
6	Gap, Inc., The	BB / Ba3 / NR	\$ 11,001,000	1.32 %	320,000	1.11 %	29
7	L.A. Fitness International LLC	B- / B3 / NR	\$ 10,807,000	1.29 %	415,000	1.44 %	10
8	Albertsons Companies Inc. (Acme, Balducci's, Safeway)	BB / Ba2 / NR	\$ 8,455,000	1.01 %	568,000	1.98 %	11
9	Ross Stores, Inc.	BBB+ / A2 / NR	\$ 7,452,000	0.89 %	359,000	1.25 %	13
10	Home Depot, Inc.	A / A2 / A	\$ 7,386,000	0.88 %	478,000	1.66 %	6
11	Kroger Co., The	BBB / Baa1 / NR	\$ 7,166,000	0.86 %	611,000	2.13 %	12
12	AMC Entertainment Inc.	CCC+ / Caa2 / NR	\$ 7,105,000	0.85 %	287,000	1.00 %	6
13	Bank of America, N.A.	A- / A2 / AA-	\$ 6,940,000	0.83 %	118,000	0.41 %	24
14	PUMA North America, Inc.	NR / NR / NR	\$ 6,807,000	0.81 %	155,000	0.54 %	2
15	Target Corporation	A / A2 / A	\$ 6,310,000	0.75 %	627,000	2.18 %	7
16	Dick's Sporting Goods, Inc.	BBB / Baa3 / NR	\$ 6,190,000	0.74 %	279,000	0.97 %	6
17	Ulta Beauty, Inc.	NR / NR / NR	\$ 5,780,000	0.69 %	169,000	0.59 %	16
18	Michaels Stores, Inc.	B- / B2 / NR	\$ 5,733,000	0.69 %	316,000	1.10 %	14
19	Bed, Bath & Beyond, Inc.	CCC- / Ca / NR	\$ 5,225,000	0.62 %	348,000	1.21 %	9
20	Wells Fargo Bank, N.A.	BBB+ / A1 / A+	\$ 5,167,000	0.62 %	66,000	0.23 %	16
21	Hudson's Bay Company (Saks)	NR / NR / NR	\$ 5,155,000	0.62 %	100,000	0.35 %	3
22	Whole Foods Market, Inc.	AA- / A1 / NR	\$ 5,016,000	0.60 %	167,000	0.58 %	4
23	Starbucks Corporation	BBB+ / Baa1 / NR	\$ 4,874,000	0.58 %	73,000	0.25 %	41
24	DSW, Inc	NR / NR / NR	\$ 4,870,000	0.58 %	215,000	0.75 %	11
25	Best Buy Co., Inc.	BBB+ / A3 / NR	\$ 4,837,000	0.58 %	188,000	0.65 %	4
Totals - Top 25 Tenants			\$ 207,548,000	24.82 %	8,586,000	29.87 %	315
Total (6):			\$ 836,249,000 (3)		28,741,000 (5)		

Notes:

- (1) Number of leased locations is based on the gross number of locations. All other top tenant data is reported including our 77.7% share of Escondido Promenade.
- (2) Credit Ratings are as of March 31, 2023. Subsequent rating changes have not been reflected.
- (3) See Glossary of Terms.
- (4) Individual items may not add up to total due to rounding.
- (5) Excludes redevelopment square footage not yet placed in service.
- (6) Totals reflect both the commercial and residential portions of our properties.

Federal Realty Investment Trust
Reconciliation of FFO Guidance
March 31, 2023

The following table provides a reconciliation of the range of estimated earnings per diluted share to estimated FFO per diluted share for the full year 2023. Estimates do not include the impact from potential acquisitions or dispositions which have not closed as of April 30, 2023.

	Full Year 2023 Guidance Range	
	Low	High
Estimated net income available to common shareholders, per diluted share	\$ 2.59	\$ 2.79
Adjustments:		
Estimated gain on sale of real estate, net	(0.02)	(0.02)
Estimated depreciation and amortization	3.81	3.81
Estimated FFO per diluted share	<u>\$ 6.38</u>	<u>\$ 6.58</u>

Note:

See Glossary of Terms. Individual items may not add up to total due to rounding.

Guidance Assumptions (1):

Comparable properties growth	2% - 4%
Comparable properties growth excluding prior period rents and term fees	3% - 5%
Incremental redevelopment/expansion POI (2)	\$15 - \$18 million
General and administrative expenses	\$52 - \$56 million (annual)
2022 Dispositions POI	\$5 million
Development/redevelopment capital	\$175 - \$200 million (annual)
Equity to be issued	\$150 - \$200 million (annual)
Capitalized interest	\$20 - \$22 million (annual)

Notes:

- (1) Does not assume any material changes of tenants moving to or from a cash basis of accounting.
- (2) Includes the expected additional POI to be recognized in 2023 compared to the amount recognized in 2022 from all of the redevelopments listed on pages 16 and 17 of our supplemental information document filed on Form 8-K on February 8, 2023. Does not include any additional POI from "Active Property Improvement Projects."

Glossary of Terms

EBITDA for Real Estate ("EBITDAre"): EBITDAre is a non-GAAP measure that the National Association of Real Estate Investment Trusts ("NAREIT") defines as: net income computed in accordance with GAAP plus net interest expense, income tax expense, depreciation and amortization, gain or loss on sale of real estate, impairments of real estate and change in control of interest, and adjustments to reflect the entity's share of EBITDAre of unconsolidated affiliates. We calculate EBITDAre consistent with the NAREIT definition. As EBITDA is a widely known and understood measure of performance, management believes EBITDAre represents an additional non-GAAP performance measure, independent of a company's capital structure, that will provide investors with a uniform basis to measure the enterprise value of a company. EBITDAre also approximates a key performance measure in our debt covenants, but it should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. The reconciliation of net income to EBITDAre for the three months ended March 31, 2023 and 2022 is as follows:

	Three Months Ended March 31,	
	2023	2022
	(in thousands)	
Net income	\$ 57,731	\$ 54,728
Interest expense	39,225	31,573
Other interest income	(632)	(120)
Income tax provision	64	304
Depreciation and amortization	78,637	71,674
Gain on sale of real estate	(1,702)	—
Adjustments of EBITDAre of unconsolidated affiliates	3,454	921
EBITDAre	\$ 176,777	\$ 159,080

Funds From Operations (FFO): FFO is a supplemental measure of real estate companies' operating performances. NAREIT defines FFO as follows: net income, computed in accordance with GAAP plus real estate related depreciation and amortization, gains and losses on sale of real estate, and impairment write-downs of depreciable real estate. NAREIT developed FFO as a relative measure of performance and liquidity of an equity REIT in order to recognize that the value of income-producing real estate historically has not depreciated on the basis determined under GAAP. However, FFO does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income); should not be considered an alternative to net income as an indication of our performance; and is not necessarily indicative of cash flow as a measure of liquidity or ability to pay dividends. We consider FFO a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of real estate assets diminishes predictably over time, and because industry analysts have accepted it as a performance measure. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

Property Operating Income: Rental income and mortgage interest income, less rental expenses and real estate taxes.

Overall Portfolio: Includes all operating properties owned in reporting period.

Comparable Properties: Represents our consolidated property portfolio other than those properties that distort comparability between periods in two primary categories: (1) assets that were not owned for the full quarter in both periods presented and (2) assets currently under development or being repositioned for significant redevelopment and investment. Comparable property growth statistics are calculated on a GAAP basis.

Annualized Base Rent (ABR): Represents aggregate, annualized in-place contractual (defined as rents billed on a cash basis without taking the impact of rent abatements into account) minimum rent for all occupied spaces as of the reporting period.

Retail Leasing Summary - Lease Rollover Calculation: The rental increases associated with comparable spaces generally include all leases signed for retail space in arms-length transactions reflecting market leverage between landlords and tenants during the period. The comparison between the rent for expiring leases and new leases is determined by including contractual rent on the expiring lease, including percentage rent, and the comparable annual rent and in some instances, projections of percentage rent, to be paid on the new lease. In atypical circumstances, management may exercise judgement as to how to most effectively reflect the comparability of rents reported in the calculation. The change in rental income on comparable space leases is impacted by numerous factors including current market rates, location, individual tenant creditworthiness, use of space, market conditions when the expiring lease was signed, capital investment made in the space and the specific lease structure.

Tenant Improvements and Incentives: Represents the total dollars committed for the improvement (fit-out) of a space as it relates to a specific lease. Incentives include amounts paid to tenants as an inducement to sign a lease that do not represent building improvements.

General: Property related statistics are the for the consolidated property portfolio except where noted.